

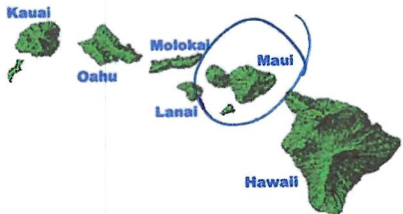
Holani Hana Summary

Mission: To preserve and elevate Hawaiian values, practices and landscapes.
Category: Community Support Services
Contact: Kauwila Hanchett
Address: P.O. Box 187, Hana, HI 96713
Grant History: N/A

2025 Request: \$25,000 for general operating support

Notes:

- Established in 2009.
- Collaborating with community and its organizations to promote and share ecological knowledge, perpetuate cultural practices, and work together to preserve landscape and community.





Laurence H. Dorcy Hawaii Foundation Proposal

Contact Name: Kauwila Hanchett, kauwila@holaniahana.org, (808) 463-6259

Organization Information: Hōlani Hāna, PO Box 187, Hāna, HI 96713

Requested Amount: \$25,000

Organization Background:

Hōlani Hāna, Inc. was established in 2009 by a small grassroots group of Native kūpuna (elders) and cultural practitioners who had a shared vision to elevate the well-being of families and communities through the perpetuation of Hawaiian values, practices, and landscapes. In the mid-1990s, one of our founders, Francis "Palani" Sinenci, sparked a movement to reclaim and reestablish the dying artforms of *kūkulu hale* and *uhau humu pōhaku* (traditional architecture and masonry). For almost three decades, Kumu Palani's work has built a new generation of *hale* practitioners, established traditional Hawaiian thatched structures under county and state codes, and empowered communities to build more than 300 *hale* while engaging people of all ages in this practice.

In 2018, under new leadership, our work expanded to embrace four programmatic pillars that support our overall vision "to reclaim Hawai'i as a beacon of Aloha for the world." Our pillars include:

- **Pu'uhonua**—establishing safe and welcoming spaces to nurture loving communities that share values rooted in Hawai'i.
- **'Ahupua'a**—reclaiming traditional ecological knowledge to restore environmental abundance mauka to makai.
- **'Ike Kūpuna**—perpetuating Hawaiian cultural practices as pathways towards generational enlightenment and community well-being.
- **Pilina**—forging 'āina-centered and kupa'aina-led community movements that unlock the power of collective human intent and effort.

Need Being Addressed

'ĀINA: Since the origins of *ka pae 'āina o Hawai'i*, these islands were birthed with an inherent pono governed by natural laws that sustain ola, life, in perpetuity. Ola is sustained in the realms of *papahulilani*—everything above us, the atmosphere, weather and rain patterns; *papahulihonua*—everything around us and beneath our feet from mauka to makai, our oceans, rivers, valleys and plains; and *papahānaumoku*—everything that has been born and dwells in lani, 'āina, and kai. Life is an interconnected 'upena (net) with each *maka* (net mesh) inextricably tied to the whole.

Origin stories reflect the core values of a people. In Hawaiian origin stories *kānaka*, mankind, is born last placing us in the humblest position amongst the myriad of species and countless expressions of *ola* that inhabit Hawai'i. Thus, we have an inherent *kuleana* to care for and cherish our elders—whether they be coral heads, forests, or kalo. In turn, we are cared for, cherished, and are sustained by all that came before us.

Our *kūpuna* intimately understood natural law and our place as *kānaka* within the natural environment as well as the vast cosmos. This understanding was deepened through generations and encoded in traditional *oli*, *mo'olelo*, *ka'ao*, and *'ōlelo no'eau*. Within the migratory chants of Pele, we find *kumu kānāwai* that confirm our *kūpuna's* understanding that our island home has the ability to sustain and regenerate itself. These *kānāwai* also affirm our *kuleana* as *kānaka* to not get in the way of, or alter, this natural continuum.

Ensuring that we do not interfere with the natural systems that sustain the abundance of our *'āina* in our ceaseless act of gaining sustenance from the earth is still our primary *kuleana* as *kānaka*. These *kumu kānāwai* remain the laws we must govern ourselves by and provide us with the *iwi*, blueprint or framework, for our work.

KĀNAKA: Many of the 'ohana of Maui Hikina, from Ko'olau to Kaupō, continue to reside upon the lands that their families have occupied for generations. This act of remaining on, and sustaining ourselves from, *'āina kūpuna* is perhaps our most powerful expression of self-determination as *kānaka maoli*. We recognize that in most of Hawai'i, *nohopapa* (dwelling in the same place over many generations) happens in pockets or *kīpuka*, and that the families that remain have faced, and continue to resist, incredible and mounting pressures as the landscape around them drastically changes.

The reality that our island resources are finite is reflected in the rising cost of land taxes and property sales that have made it increasingly difficult for families to hold on to their ancestral *'āina*; or for families that were displaced generations ago to buy back land, and thus the right to live, in their home communities. This devastating dynamic paired with Hawai'i's astronomical cost of living has precipitated a mass exodus of *kānaka maoli* to a point that there is now more Hawaiians living on the mainland than in Hawai'i.

Rural Hawaiian communities including those residing in the moku of Maui Hikina—Ko'olau, Hāna, Kīpahulu, Kaupō, and Kahikinui—must remain strongholds of native presence, practices, and lifestyles. Throughout these moku, this Hawaiian way of life is still the dominant presence on our landscape and we must be diligent in protecting these cherished and inherent rights for generations to come.

How Hōlani Hāna is Meeting This Need:

Traditional Hawaiian ways of knowing, being, and living are communal, relational, and interconnected with each part supporting the whole as was realized in the *'ahupua'a* which sustained generations of *kānaka maoli* in perpetuity. Western social, economic, and political systems are inherently fragmenting, transactional, and hierarchical with a linear relationship to time and space that fails to honor and activate our spiritual inheritance as native peoples. This results in an increasing dissonance between modern systems and ancestral knowing as we return to indigenous ways of being in right relationship with *'āina*, *akua*, and community (including all species of land, sky, and sea).

The Native Hawaiian communities of Maui Hikina have been in the process of reclaiming *'ike kūpuna* and moving toward *'āina*-centered collective and collaborative work. Although we have always worked closely together due to strong generational relationships, this shift toward greater shared *kuleana* was nourished by a return to Makahiki ceremonies at Pi'ilani Hale more than 8 years ago, accelerated by the COVID-19 pandemic, and strengthened

through several community-based initiatives with a core group of leaders and NHOs from Ko'olau to Kahikinui working closely together.

Returning collectively to Makahiki ceremony at Pi'ilani Heiau has been a powerful experience for our community. So much of modern existence pulls us into the superficial failing to celebrate the profound depth of who we are as *kānaka maoli*. We recognize that in traditional Hawaiian practice the majority of one's practice was of a spiritual nature, and we are slowly returning to collective spiritual practice as the foundation for all the other work we do together.

Hōlani Hāna has played a foundational role in convening a core group of 13 Native Hawaiian and community-based organizations from Maui Hikina to launch several collaborative initiatives including: *Kūhohonu*, *Mālama Maui Hikina*, *Kāhea a Ka'uiki*, and most recently *Kūkaulani*. These initiatives have addressed: key issues and impacts of mass tourism on our wahi pana; capacity-building and community planning needs; restoring an 'āina-centered stewardship practices; and elevating indigenous knowledge and practices to enhance climate resiliency.

In addition to these initiatives, the fabric of how we operate is shifting away from organization-centric work with each entity pursuing its individual mission and programs, competing for limited funds, to 'āina-centered efforts that recognize kupa'āina as the navigators of the spaces where their families have lived for generations. Native Hawaiian organizations are stepping into their role as conduits of external support and amplifiers of 'āina and community voices.

Clientele and Numbers of Individuals Served by Hōlani Hāna's Programs:

Across all programs, Hōlani Hāna serves approximately 2,000 community members and participants each year. Our Pu'uhonua program serves an average of 300 participants who engage in 'āina-based camps and activities at our beautiful 5-acre pu'uhonua on the coast just outside of Hāna Town. Our 'Ike Kūpuna program serves more than 100 *kūkulu hale* and *uhau humu pōhaku* practitioners who are currently training under Kumu Palani Sinenci through hands-on learning at community project sites. These *hale* and *uhau hulu pōhaku* community projects engage an average of 1,500 participants of all ages each year. Our Pilina work: (1) serves 13 core Native Hawaiian organizations across 5 moku through facilitation and capacity-building support; and (2) provides fiscal sponsorship for 5 organizations.

Geographic Region Covered

Maui Hikina is comprised of five traditional moku (districts)—Ko'olau, Hāna, Kīpahulu, Kaupō, and Kahikinui—located in East Maui. Residents are spread out over a large geographical area covering 145,000 acres that spans the lush, valley-studded district of Keanae to the far reaches of the rugged district of Kaupō and beyond to the cool uplands of Kahikinui.

The moku of Ko'olau, Hāna, and Kīpahulu experience an abundance of rain while Kaupō falls right on the rain line and Kahikinui experiences much drier conditions. There is a traditional saying that likens our wind to a child, gently born in Hāna, reaching its adolescence in Kīpahulu, achieving full maturity in Kaupō, growing old in Kahikinui, and dying in Honuaula.

The moku of Maui Hikina are grouped in Census Tract 301. According to the 2020 Census, an estimated 1,642 residents dwell in Maui Hikina living in 500 households. Residents

have a \$33,008 per capita income below Maui County averages of \$42,607, and median income of \$61,250, two-thirds that of Maui County averages of \$95,379. This means residents are making do with less while supplementing a limited income with the robust subsistence and sharing economies of Maui Hikina. 16.4% of persons live below the poverty level and the median value of owner-occupied homes is \$702,900. 97% of Census respondents graduated from highschool or higher, while only 19.6% received bachelor's degrees or higher. 6.2% of the population are veterans.

Hāna has a long and storied history as the birthplace of Ka'ahumanu and the seat of the ali'i where many chiefly genealogical lines originate. Throughout the ages, the chiefs of Hawai'i and the chiefs of Maui were in perpetual battle for control of East Maui's abundant resources.

Our landscapes tell the mo'olelo of human activity on these lands and along these shores. Our kūpuna remember the plantations days when sugar was the primary industry in Hāna. As the sugar industry began to fade away Paul Fagan founded Hāna Ranch and later Hotel Hāna Maui as primary economic engines. Our roadways have also evolved over time from foot then horse trails, to gravel roads, to paved (mostly) highways. Hāna Highway was completed in the 1920s forever changing the landscape as East Maui opened up to the outside world.

Community Lifestyles: Most of Hāna's families have generational ties to the land and rely on a traditional subsistence lifestyle that includes hunting, fishing, farming, and gathering from streams, forests, valleys, kula, and kahakai lands. Hāna possesses an intricate web of familial and social ties, strengthened over generations, that keeps our community tight-knit and further contributes to the perpetuation of our culturally-grounded way of life.

Access to Basic Services: Residents not situated in Hāna town lack access to basic utility services such as electricity, water, telecommunication and internet, relying instead on personal photovoltaic, water catchment, and purification systems. Likewise, residents must drive to Maui's urban centers to access major hospitals, most banks, supermarkets, and social service agencies.

Impact of Dorcy Hawaiian Foundation Funds on Hōlani Hāna and the Hāna Community:

Hōlani Hāna plays an essential role in the movement-building shared in this proposal yet, we continue to maintain a small core team which includes three full-time positions our Executive Director, Finance Director, Community Weaver, supported by three part-time positions. An increasing amount of this team's time is utilized to support collaborative efforts and provide core support to peer organizations in Maui Hikina. Our overall budget is large on paper due to the increase in the projects we are fiscally sponsors and our growing role as a "pass-through entity" for federal funds. In reality, the funds available for our core operations are limited and a \$25,000 grant from the Laurence H. Dorcy Hawaiian Foundation would make a big difference for us this year! This funding would provide critical support to the incredible momentum we have built in East Maui which is directly supporting place-based efforts from Ko'olau to Kahikinui.

Information about our Funding Sources:

Hōlani Hāna is supported by federal grants, local and national foundation grants, mission-driven revenue, and earned income. Our current federal grants include a \$2.2 million award from the Department of Interior under the Office of Native Hawaiian Relations' Kapapahuliau Native

Hawaiian Climate Resilience Program. 80% of these funds are being sub-awarded to Native Hawaiian organizations across East Maui. Unfortunately, this grant is funded by the Inflation Reduction Act and is currently paused and “under review” by the new administration. Although our agreement has been executed and our award period started on October 1, 2024, these are uncertain times, and we are awaiting clarity on what will happen with these funds.

We are in the final stages of executing a grant contract with Maui County who has awarded \$650,000 to fund our community-based tourism management program called *Mālama Maui Hikina*. We were recently awarded a \$30k operating grant from the Nā Lei Aloha Foundation, and will be closing out a \$600,000 three-year award from the Administration for Native Americans (federal) soon.

We secured three grants totaling \$94,000 to help build two small Hawaiian sailing canoes to act as a floating classrooms for Hāna youth at the request of Auntie Kanani Kahalehoe who was a beloved kūpuna of Hāna and an avid crew member of Makali’i for decades. Auntie Kanani was in the final stages of her life and wanted to leave a lasting legacy for the youth of Hāna. We blessed and launched these two sailing canoes—Nāhiku and Kauluakoko—on *Ke Ala Polohiwa a Kanaloa* (winter solstice), December 21, 2024.

Our ‘Ike Kūpuna hale program was awarded \$20k from the Atherton Family Foundation, \$65k from the National Endowment for the Arts (NEA) in 2024, we also recently completed a \$216k mission-driven contract to construct a hale in Makena and will be completing a three-year contract with Hānona to restore Kealaka’ihonua Heiau and construct a *hale* in Waihe’e.

Pending grant and contract proposals are as follows: IMLS (\$250k grant request for Hāna Cultural Center and Museum revitalization); EPA Community Change (\$20 mil/each x 2 East Maui climate resiliency proposals); MALU program by KUPU (\$150k for loulu and niu grove stewardship at Hōlani’s coastal pu’uhonua); and we are currently in dialogue with the Weinberg Family Foundation and will be applying for support in their next funding round to support our current collaborative federal award for *Kūkaulani*.

Closing & Mahalo:

We are at an invigorating and profound point in space and time as Native Hawaiian communities of Maui Hikina. Even as external pressures and the threats of a rapidly changing planet loom, we remain steady in our commitment to our kūpuna and to the families that have lived upon, and loved these lands for generations untold. We recognize and collectively 'auamo our kuleana as mamo of ka 'uiki—the light that glimmers through cracks illuminating all it touches, that first igniting spark that reminds us of our inheritance as light carriers.

We will *ho'okūkaulani i hei kapu*, restore sacred domain, realign ourselves to the kumu kānāwai that have governed these lands since time began and to the ancestral wisdom encoded in our stories, chants, and songs. We will remain here until our breath has left us and time stands still in the embrace of the infinite.

Attachments:


IRS tax exemption 501(c)(3) determination letter
FY2324 Financial Statements

Re: Hōlani Hāna's Laurence H. Dorcy Foundation Proposal

From Kauwila Hanchett <haleholani@gmail.com>

Date Tue 2/4/2025 2:12 PM

To tammy@dorcyfdn.org <tammy@dorcyfdn.org>

 1 attachment (4 MB)

Hōlani Hāna 2024 Dorcy Program Overview.pdf;

Aloha Tammy,

We have numerous programs, projects, and initiatives that fall under four programmatic pillars. I am attaching a modified board report for 2024 that has additional information about our work. Please let me know if you have any questions or need additional information.

Pu'uhonua Pillar

- Pu'uhonua o Hōlani—stewarding a coconut grove and native planting at our 5-acre coastal site, promoting niu knowledge and practices
- 'Ohana & Group Hosting—hosting various 'ohana and group camps, events, etc. at our site including Wahine Kai Camp—annual summer camp for young women paired with skilled waterwomen hosted at our sight (partnership)

Ahupua'a Pillar

- Still being developed, our vision is to reestablish a model of an 'ahupua'a mauka to makai in papaauhau. For now, this foundational 'āina-centered approach is incorporated into all of our other programs.

'Ike Kūpuna Pillar

- Hālau Hale Kuhikuhi Hale Program—supports the perpetuation of kūkulu hale and uhau humu pōhaku (traditional Hawaiian architecture and masonry) under the guidance of Kuhikuhi Pu'uone (Master Indigenous Architect) Fracis "Palani" Sinenci through hands-on community based projects throughout Hawai'i.
- Nāhiku Wa'a Program—launched two new Hawaiian sailing wa'a as a floating classroom for Hāna youth and their 'ohana to perpetuate wa'a and sailing culture in East Maui.

Pilina Pillar (Collaborating Initiatives)

- Kūhohonu—community planning & capacity building initiatives across 4 moku of East Maui.
- Kāhea a P'ilani—the collaborative hui leading Mālama Maui Hikina—community-based tourism management and 'āina-centered stewardship project.
- Makahiki—annual ceremony, restoring traditional Hawaiian rituals and ceremonies for collective spiritual well-being and social cohesion.

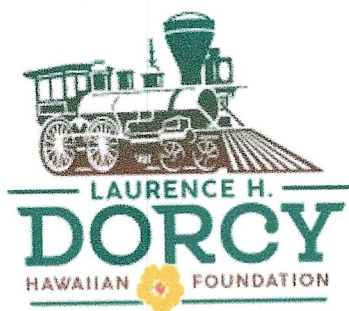
- Kāhea a Ka'uiki—reclaiming local stewardship of Pu'u Ka'uiki, activating ancestral knowledge to care for our sacred places.
- Kūkaulani—elevating local solutions to build climate resilience in East Maui from Ko'olau to Kahikinui.

Mahalo nui,
Kauwila

On Tue, Feb 4, 2025 at 8:18 AM tammy@dorcyfdn.org <tammy@dorcyfdn.org> wrote:
Thank you for quick response.

Do you have specific examples of your programs?

Tammy



Tamra Davis Cownie, JD, MACL

Foundation Administrator
81 East Seventh Street, Suite 125
St. Paul, MN 55101
(651) 440-5068
tammy@dorcyfdn.org
www.dorcyfdn.org

From: Kauwila Hanchett <haleholani@gmail.com>
Sent: Tuesday, February 4, 2025 12:13 PM
To: tammy@dorcyfdn.org <tammy@dorcyfdn.org>
Subject: Re: Hōlani Hāna's Laurence H. Dorcy Foundation Proposal

Aloha Tammy,

Thank you so much for reaching out! E kala mai, I apologize for not uploading these documents. Attached please find our IRS letter and FY2324 financial statements. Don't hesitate to let me know if there's anything else you need.

Mahalo nui,
Kauwila

Balance Sheet

As of June 30, 2024

2:55 PM
09/13/2024
Accrual Basis
Jun 30, 24

ASSETS

Current Assets

Checking/Savings

1015 · American Savings Bank 1719	181,663.13
1017 · American Savings Bank 4904	2,500.00
1020 · American Savings Bank 4813	1,036.82
1021 · American Savings-Money Market	<u>574,104.00</u>

Total Checking/Savings 759,303.95

Accounts Receivable

1200 · Accounts Receivable	50,199.11
1202 · Contracts Receivable	<u>12,924.83</u>

Total Accounts Receivable 63,123.94

Other Current Assets

1340 · Prepaid Insurance	2,220.09
1350 · Prepaid Travel-Mokulele Airline	1,115.06
1370 · Payroll Service Customer Asset	<u>-5,482.75</u>

Total Other Current Assets -2,147.60

Total Current Assets 820,280.29

Fixed Assets

Fixed Assets

Machinery & Equipment

1511 · 2018 Utility Trailer	<u>6,512.00</u>
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Total Machinery & Equipment 6,512.00

Fixed Assets - Other 32,042.69

Total Fixed Assets 38,554.69

1600 · Accumulated Depreciation -5,161.05

Total Fixed Assets 33,393.64

TOTAL ASSETS 853,673.93

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2000 · Accounts Payable	<u>39,915.06</u>
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Total Accounts Payable 39,915.06

Credit Cards

2101 · Charity Charge Credit Card	<u>7,747.78</u>
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Total Credit Cards 7,747.78

Other Current Liabilities

2200 · Direct Deposit	522.71
2300 · Payroll Liabilities	21,844.46
24200 · Accrued Expenses	<u>15,214.22</u>

Total Other Current Liabilities 37,581.39

Total Current Liabilities 85,244.23

	<u>Jun 30, 24</u>
Total Liabilities	85,244.23
Equity	
3010 - Without Donor Restrictions	851,444.55
Net Income	<u>-83,014.85</u>
Total Equity	<u>768,429.70</u>
TOTAL LIABILITIES & EQUITY	<u><u>853,673.93</u></u>

Holani Hana
Profit & Loss
 July 2023 through June 2024

2:06 PM
 09/13/2024
 Cash Basis
Jul '23 - Jun 24

Ordinary Income/Expense

Income

10001 · Contract-Mission Driven Revenue	
10001.5 · Earned Income (Site Fees)	750.00
10001 · Contract-Mission Driven Revenue - Other	<u>406,915.87</u>
Total 10001 · Contract-Mission Driven Revenue	407,665.87
10002 · Private Donations & Fundraisers	50.00
10003 · Local & National Foundations	289,878.43
10004 · Institution & Government Grants	241,404.17
10005 · Fiscal Sponsorship Income	
10005.8 · NKOM	227,126.45
10005.9 · KAH	204,798.54
10005 · Fiscal Sponsorship Income - Other	<u>113,922.90</u>
Total 10005 · Fiscal Sponsorship Income	545,847.89
10007 · Interest Income	3,604.18
10008 · Miscellaneous Income	5,945.37
47200 · Program Income	
47240 · Program Service Fees	<u>12,735.78</u>
Total 47200 · Program Income	<u>12,735.78</u>
Total Income	<u>1,507,131.69</u>

Gross Profit

Expense

20000 · Personnel Expense	
20001 · Executive Director	83,236.71
20002 · Project Director	15,833.35
20003 · Finance Director	20,533.59
20004 · Pilina Coordinator	72,566.59
20005 · Operations Manager	3,090.00
20006 · Hale Practitioners	100,936.25
20008 · Administrative Assistant	3,067.50
20009 · Hale Program Leads	44,772.50
20010 · WAILUA Malama-Sponsorship	89,279.19
20011 · Bookkeeper	29,178.39
20012 · Program Director	145,916.81
20013 · Program Assistant	41,166.73
20015 · Janitor	3,250.00
20016 · KAH Malama-Sponsorship	124,634.96
20017 · Program Hourly	3,210.21
20050 · Na Kia'i O Maui-Sponsorship	<u>690.00</u>
Total 20000 · Personnel Expense	781,362.78
40000 · Taxes & Benefits	
40001 · Payroll Taxes & Expense	86,838.07
40002 · Health Insurance	70,360.74
40004 · Temporary Disability Insurance	9,676.04

	<u>Jul '23 - Jun 24</u>
40005 · Workmans Compensation	13,555.03
40006 · Paid Time Off	24,388.20
40008 · Holiday Pay	8,100.00
40000 · Taxes & Benefits - Other	<u>22,207.36</u>
Total 40000 · Taxes & Benefits	235,125.44
50000 · Program Expenses	
50001 · Materials & Supplies	46,324.86
50004 · Fuel/Mileage	7,372.83
50005 · Shipping/Material Transport	4,192.10
50007 · Office/Tech Supplies	
50007.5 · Printing and Mailing	2,710.40
50007 · Office/Tech Supplies - Other	<u>11,173.71</u>
Total 50007 · Office/Tech Supplies	13,884.11
50008 · Contractor/Mentor Participation	
50008.5 · Contract Services	80,270.00
50008 · Contractor/Mentor Participation - Other	<u>1,500.00</u>
Total 50008 · Contractor/Mentor Participation	81,770.00
50009 · Professional Development	171.88
50010 · Food/Supplies Laulima	12,468.81
50012 · Meetings/Conferences	23.77
50013 · Professional Services	22,944.24
50014 · Community Events & Outreach	<u>1,190.00</u>
Total 50000 · Program Expenses	190,342.60
60000 · Facilities & Equipment	
60001 · Equipment	3,800.00
60002 · Equipment Maintenance & Repairs	1,187.17
60003 · Vehicle Expense	
60003.1 · Vehicle Insurance/Registration	296.15
60003.2 · Fuel	<u>72.49</u>
Total 60003 · Vehicle Expense	368.64
60007 · Equipment Rental	17,424.88
60009 · Property Lease	65,411.10
60010 · Hale Restoration	<u>575.00</u>
Total 60000 · Facilities & Equipment	88,766.79
62800 · Facilities and Equipment	
62890 · Rent, Parking, Utilities	<u>632.64</u>
Total 62800 · Facilities and Equipment	632.64
65100 · Other Types of Expenses	
65160 · Other Costs	<u>385.90</u>
Total 65100 · Other Types of Expenses	385.90
70000 · Travel	
70001 · Per Diem	12,703.30
70002 · Air Fare	13,510.83
70003 · Vehcile Rental	1,406.26
70004 · Lodging	14,604.66
70005 · Parking	2,458.00
70000 · Travel - Other	<u>27.66</u>

	<u>Jul '23 - Jun 24</u>
Total 70000 · Travel	44,710.71
80000 · Development & Evaluation	
80002 · Evaluation & Reporting	100.00
80003 · Newsletter/Web/Media	1,310.46
80007 · Staff Development/Classes	100.00
80009 · Graphic Design	<u>555.36</u>
Total 80000 · Development & Evaluation	2,065.82
90000 · General & Administrative	
90001 · Insurance	
90001.1 · Liability Insurance	<u>13,294.20</u>
Total 90001 · Insurance	13,294.20
90002 · Accounting & Audit	229.17
90003 · Licensing, Dues & Fees	
90003.1 · Box.com	1,481.90
90003.2 · Bank Fees	383.00
90003.3 · Membership/Dues	1,744.15
90003.5 · eCrim Fees	270.00
90003.6 · Airtable	1,196.10
90003.7 · Zoom	338.14
90003.8 · Adobe Monthly Fee	630.09
90003.9 · Merchant Fees for CC Usage	180.00
90003 · Licensing, Dues & Fees - Other	<u>314.03</u>
Total 90003 · Licensing, Dues & Fees	6,537.41
90005 · Utilities	
90005.1 · Water	2,921.14
90005.2 · Electric	1,541.80
90005.3 · Internet/Cable	2,492.16
90005.4 · Home Office	7,300.00
90005 · Utilities - Other	<u>4,800.00</u>
Total 90005 · Utilities	19,055.10
Total 90000 · General & Administrative	39,115.88
90009 · Rent Expense	<u>24,412.89</u>
Total Expense	<u>1,406,921.45</u>
Net Ordinary Income	<u>100,210.24</u>
Net Income	<u><u>100,210.24</u></u>