

# Hawaii Food Bank Summary

**Mission:** To combat hunger by gathering and distributing food to those in need.

**Category:** Health & Wellness

**Contact:** Dave Washburn, Director of Institutional Giving

**Address:** 2611 Kilihau Street, Honolulu, HI 96819

**Grant History:**

2014: \$10,000	2020: \$15,000
2015: \$10,000	2021: \$15,000
2016: \$10,000	2022: \$15,000
2017: \$10,000	2023: \$20,000
2019: \$15,000	2024: \$25,000
<b>TOTAL GRANTS TO DATE: \$145,000</b>	

<b>2025 Request:</b> \$25,000 for general operating support and \$300,000 toward new warehouse
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**Notes:**

- 1 in 3 Hawaii residents struggling with hunger.
- Food distributed via 275 charitable partner agencies.
- 21 million pounds of food distributed annually.
- Ohana Produce Plus Program provides fresh fruits and vegetables.
- Food 4 Keiki program distributes food via schools.
- Mapunapuna distribution food warehouse.

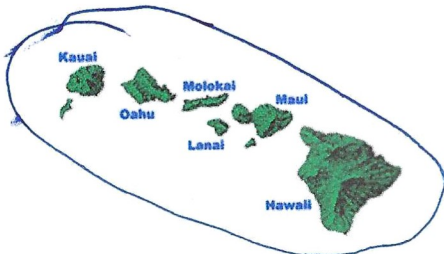
**2023:** Increasing emphasis on nutrition, locally grown produce, and overcoming barriers to food sourcing.

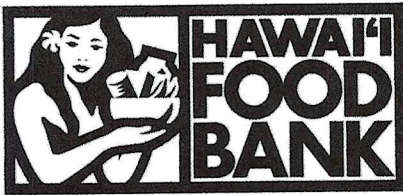
- Building a SNAP outreach program. 30% recipients eligible for food assistance but do not receive support.

**\*\* Board note: try to hold grants to \$20,000 for several years.**

**2024:** Partners with Hawaii Farm Bureau and farmers to purchase locally-grown produce. Food, Water, and Other Supplies Working Group to address disaster situations.

**2025:** \$35M capital campaign to build a new 46,750 sq. ft. warehouse facility in Waipahu. Expanded storage, sorting, and packing areas with climate-control and easy access for donors and clients.





January 31, 2025

Tammy Davis Cownie, JD, MACL, Administrator  
Laurence H. Dorcy Hawaiian Foundation  
81 East Seventh Street, Suite 125  
St. Paul, MN 55101

Dear Ms. Cownie,  
Thank you for the opportunity to submit a grant request on behalf of Hawai'i Foodbank. We are grateful for the support that the Laurence H. Dorcy Hawaiian Foundation has provided over the years.

*Request and Laurence H. Dorcy Hawaiian Foundation impact*

Hawai'i Foodbank respectfully requests a capital gift of \$300,000 over three years to support the construction of a new food bank facility that will significantly enhance our capacity to store and distribute food, improve our disaster response capabilities, and create a community hub for education and engagement. With increased storage for perishable items and flexible space for nutrition and outreach programs, we will be better equipped to advance nutrition and health, enhance disaster preparedness and response, and cultivate strong partnerships and networks. We would also like to request continued general operational support for one year in the amount of \$25,000.

A Dorcy Foundation capital grant will provide a strong vote of confidence to help us inspire giving among core Hawai'i philanthropists during the first year of the campaign. An early \$500,000 commitment by Stupski Foundation helped to jumpstart our campaign, and we've already had positive conversations with about a quarter of the foundation leaders in our pipeline. A commitment by the Dorcy Foundation would be incredibly valuable to help us continue to build momentum.

Continued operating support is especially meaningful as we implement our critical mission on a daily basis while managing the additional effort to raise capital funds. Dorcy Foundation's stalwart support in this regard would be deeply appreciated.

*Organization description*

For over 41 years, Hawai'i Foodbank has provided daily and emergency assistance to those facing food insecurity in Hawai'i. As the state's leading hunger-relief organization, the Foodbank distributes food to families and individuals on O'ahu and in Kaua'i County through direct service programs and through our network of more than 275 agency partners and pantries. We also partner with The Food Basket to serve Hawai'i County, and with Maui Food Bank to serve Maui County. Together, we work to ensure that Hawai'i's people receive the food they need - both in daily life and in the event of natural disasters and other emergencies. In our island state, a third of households do not have adequate access to food.

Driven by our mission to nourish our 'ohana today and to work to end hunger tomorrow, our vision is influenced by a firm belief that consistent, equitable access to safe and healthy food is a fundamental human right. We believe that food is more than a basic need. It connects us to family, celebrates our island cultures, and is essential to thriving communities. We envision a future where all in Hawai'i have access to safe, nutritious, and sufficient food year round. We strive to fulfill our mission guided by our values of integrity, humanity, and aloha.

Hawai'i Foodbank is working diligently with partners across the state and beyond to establish long-term food security for our communities. On O'ahu and Kaua'i, with our extraordinary partner network, thousands of dedicated

volunteers, government partners, and community supporters, last year we distributed a total of 21 million pounds of nutritious food, including 5.9 million pounds of fresh produce. This represents a nearly 20% increase from the previous year, and equates to nearly 18 million meals. In Fiscal Year 2024, we served an average of over 150,000 people each month, compared to 120,000 per month in the previous year.

#### *The need being addressed*

**With growing levels of food insecurity, the limitations of our current facility pose serious risks to our mission.** Nearly 1 in 3 Hawai'i households struggle with hunger, including 1 in 10 that go a whole day without food some or most months. Demand for our services has increased almost 30% over the past year, and retail price of food has spiked by nearly the same rate.

In May 2024, Hawai'i Foodbank released its *State of Food Insecurity in Hawai'i* report, revealing alarming statistics about food insecurity among households with children. The report found that 29% of these households faced food insecurity, with 6% of children going a whole day without food due to insufficient resources. This lack of adequate food can lead to serious consequences for children, including increased risks of cognitive issues, aggression, anxiety, behavioral problems, depression, and suicide ideation.

The report also highlighted that food insecurity among adults with children was particularly high at 38%, indicating that parents and caregivers often sacrifice their own food security to ensure their children do not go without.

Health status is significantly linked to food insecurity across all age groups. Among individuals facing food insecurity, 56% reported being in poor or very poor health, while 60% experienced hearing difficulties, and 74% had vision difficulties. Additionally, 64% of Hawai'i's food insecure population delayed filling prescriptions to save money.

The broader implications of food insecurity extend beyond individual health, impacting health care resources and the economy. Nationally, this crisis is associated with an additional \$1,863 in health care costs annually. For Hawai'i, with an estimated food insecurity rate of 30%, this translates to approximately \$800 million per year in added health care costs.

**Food banking metrics suggest that Hawai'i Foodbank's current facility is only half the size necessary for efficiently managing the community's food security needs.** With cramped warehouse space, limited dock access, and inadequate sorting and packing areas, we are sometimes forced to turn down food donations – particularly those requiring refrigeration – simply because we lack the space to store them. Also, the Foodbank's current, aging facility is at significant risk from flooding and rising sea levels, which grow more severe each year. These environmental risks not only jeopardize daily operations but would also make it difficult – if not impossible – to mount an effective response in the event of a major disaster.

#### *How our organization is meeting that need*

To face these challenges, we have launched a transformative capital project: the construction of a new, purposefully designed food bank facility in Waipahu. This new 46,750 square-foot facility will empower us to expand our capacity and meet the projected food security needs of our communities, significantly enhance our ability to advance nutrition and health, fortify our disaster response capabilities, and create a hub of opportunity for those we serve.

As the need in Hawai'i increases, we must be positioned for maximum flexibility and growth in order to ensure all in our community have equitable access to safe and healthy food. A larger facility on O'ahu will increase our capacity to receive and store food, and produce meals. **With 2x dry storage and 3.5x cold storage, we can better address hunger at scale** – serving more people and families in need.

**The new facility plans also include climate-controlled volunteer sorting and packing rooms, to provide safe, comfortable spaces for volunteers to process both dry and perishable foods.** These spacious rooms are essential for repacking bulk donations into smaller, household-ready quantities – enabling us to rescue more food and reduce waste. **Additionally, a new agricultural receiving area will allow the Foodbank to receive field-packed items directly from local farms,** providing an important market for our farmers and enhancing the health and well-being of our community.

*Advancing nutrition and health:* The new facility will more than triple our cold storage capacity, allowing us to accept and store more fresh produce, dairy and proteins than ever before. Climate-controlled sorting and packing areas will ensure that these perishable items are handled safely and efficiently, preserving their nutritional value. Currently, **more than a quarter of all food distributed by the Foodbank is fresh produce; the new facility will allow us to increase that even further.**

The new facility will be located near the H1-H2 interchange and within walking distance of the Skyline Rail – providing easy access for donors, volunteers and delivery trucks. **The central location enhances our ability to receive healthy food, and to distribute it to agency partners.**

**A large, multipurpose space – complete with a demonstration kitchen – is designed to host nutrition and cooking classes** for the community and agency partners. This flexible area will be used for educational programs that promote healthy eating, provide culinary training and engage community members in learning how to make the most of their food resources.

*Enhancing disaster preparedness and response:* The new Waipahu facility will be a cornerstone of Hawai'i Foodbank's disaster preparedness efforts. **Built to withstand high winds and seismic activity, and located outside of flood and tsunami zones,** it will provide a safe and accessible location for managing emergency food supplies. With twice the dry storage capacity, the new facility will allow the Foodbank to store enough food for 3.8 million meals – **matching FEMA's on-island stores and significantly increasing statewide resilience** in the event of a major disaster. The facility's four truck bays and temperature-controlled docks will enable us to efficiently receive, store and distribute large volumes of food – ensuring that we can not only meet the daily needs of our food insecure neighbors, but can respond rapidly when our community needs us most.

*Cultivating strong partnerships and networks:* The Waipahu facility will serve as more than just a warehouse – it will be a hub for community support and engagement. As soon as guests step into the new facility, the bright, welcoming lobby offers a view into the heart of our operations. This space is designed to greet volunteers with lockers, restrooms and a comfortable gathering area – **creating a warm, efficient environment for those who give their time to help feed our community.**

Multi-purpose spaces will be available for community meetings, trainings and educational programs for neighbors, agency partners, volunteers and corporate groups – fostering a stronger connection between Hawai'i Foodbank and our communities, in one, convenient location. A new facility will provide greater potential for outreach – allowing us to empower not only our agency partners, but also the communities we serve. **With more multi-purpose space, we can provide multiple educational and outreach resources.**

Our existing warehouse in Māpunapuna will be repurposed to provide more dedicated space for kūpuna and keiki programs, office space, and overflow storage. It will also house a flagship choice pantry where individuals and families can select the food that best meets their needs – promoting dignity and self-sufficiency. Additionally, we will be able to offer wrap-around services through partnerships with other local organizations, providing families with access to vital resources beyond food in a neighborhood where these services are desperately needed.

*The broad-based categories of clientele and numbers of individuals served by our programs*

**More than 150,000 individuals and families rely on Hawai'i Foodbank for support each month,** many of them the most vulnerable members of our community. Native Hawaiian and Pacific Islander populations disproportionately experience hunger in Hawai'i. We serve individuals and families who, although sometimes holding more than one job, struggle to afford necessities such as food, housing, childcare, transportation, and health care. We work to ensure that all our neighbors, from keiki to kūpuna, have access to safe, nutritious, and sufficient food at all times.

Our programs include:

- **Keiki Programs.** Food 4 Keiki programs, at 56 schools on O'ahu and Kaua'i and other community sites, serve as a critical food resource for K-12 students, their siblings, and their families. The programs establish Food Pantries at schools to provide healthy snacks for immediate consumption and food to take home. We also provide afterschool meals and summer meals. Last year, the programs distributed more than 786,000 pounds of food 13,000 children and adults.
- **Kūpuna Programs.** The Commodity Supplemental Food Program (CSFP), also known as the "Senior Food Box Program", is a partnership with the State Office of Community Services. Each month, close to 2,000 low-income seniors receive supplemental foods such as milk, cheese, cereal, juice, peanut butter, rice, and canned meats. More than 760,000 pounds of food was distributed in FY2024.

The Kūpuna Fresh Produce program augments and expands our existing programs for seniors facing food insecurity by supplementing them with healthy, fresh local produce. This ensures they receive the invaluable

benefits of fresh produce that are critical to kūpuna health. Seniors aged 60 years or above who are at or below 130% of the federal poverty guidelines for Hawai'i are eligible. Last year we served close to 1,600 low-income seniors each month, distributing an annual total of nearly 126,000 pounds of fresh produce.

- **Community Programs.** 'Ohana Produce Plus distributes millions of pounds of fresh produce, assorted dry goods and non-perishable food items in under-served communities on O'ahu and Kaua'i. For many recipients, 'Ohana Produce Plus is their only source of fresh fruits and vegetables. Last year, we served more than 32,000 people each month.
- **Farm to Families.** Hawai'i Foodbank's Farm to Families program provides fresh, healthy food to those in need while also supporting local farmers and producers. Since the program's inception in 2020, we have invested over \$11 million in Hawai'i-grown food, supported more than 40 farms and food hubs, and distributed 8 million pounds of local produce and proteins - including culturally important foods such as poi, 'uala and 'ulu.
- **Disaster Response.** Hawai'i Foodbank has provided essential emergency assistance for decades, including during Hurricane Iniki, the COVID-19 pandemic, volcanic eruptions on Hawai'i island, Kilauea flooding on Kaua'i, Kona low winter storms, and the 2023 Maui wildfires. Natural disasters offer sobering reminders of how precarious the line between food security and hunger can be, forcing many hard-working families to face hunger for the first time and a ripple effect of that can last for years. One of the four pillars of the Foodbank's FY22-27 Strategic Plan is to be a proactive leader and supportive partner in disaster preparedness and response, formalizing our historical work in this area. Our ability to support our 'ohana in times of crisis is a vital part of our broader mission to nourish our 'ohana today and end hunger across Hawai'i.

*The geographic region covered*

Hawai'i Foodbank directly serves the islands of O'ahu and Kaua'i, and partners with key agencies to serve Maui County and Hawai'i County. Hawai'i Foodbank is the statewide Partner Food Bank for national anti-hunger organization, Feeding America.

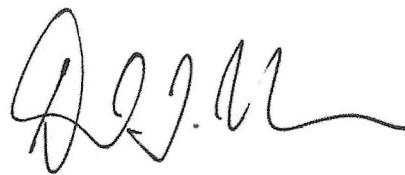
We sincerely appreciate the Laurence H. Dorcy Hawaiian Foundation's consideration of our request. Hawai'i Foodbank has embarked on a **\$35 million capital campaign** to fund this new facility and ensure the future of hunger relief in Hawai'i. With the Foundation's help, we can create a safer, stronger, and more resilient food system for our islands. At the heart of every one of these solutions is the intent to eliminate hunger on our islands – and our communities must work together toward this goal. The new Waipahu and revitalized Māpunapuna facilities provide the space where food collection and distribution can be expanded; new approaches to providing fresher, healthier foods can be implemented; wrap-around services can be provided; and more volunteer opportunities can be created for food programs serving everyone from keiki to kūpuna. Everything we learn from these activities will be shared with our agency partners and affiliate food banks to continually expand and improve our collective work – until hunger is eliminated across Hawai'i.

If you have any questions or would like additional information, please contact me at [amy@hawaiifoodbank.org](mailto:amy@hawaiifoodbank.org) / 808-954-7880 or Dave Washburn, Director of Institutional Giving at [dave@hawaiifoodbank.org](mailto:dave@hawaiifoodbank.org) / 808-954-7888.

Sincerely,



Amy Miller  
President & CEO



Dave Washburn  
Director of Institutional Giving

Enclosures:

1. IRS Tax Exemption 501(c)(3) Determination Letter
2. FY2023 Audited Financials
3. FY25 Budget (shows primary funding sources)

**Hawai'i Foodbank**  
**Acquisition & Construction, Campaign Budget**  
 Project: Hawaii Foodbank Distribution and Resiliency Center

Property Acquisition and Construction				
Preliminary Estimate	to be itemized			33,000,000
			<b>Total Acquisition and Construction:</b>	<b>\$33,000,000</b>
Campaign Expenses		FY25	FY26	TOTAL
Staff - Time allocated to campaign	CEO, VP, Development staff	636,000	500,000	
CRM and Wealth Screening Software		75,000	60,000	
Impact Display	equipment, display material	10,000	10,000	
Communications and Marketing		33,000	48,000	
Postage	appeal letters, newsletters	5,000	3,000	
Meetings	committees, 1-1 meetings	15,000	55,000	
Campaign Events/ Gatherings	informational gatherings	75,000	150,000	
Campaign Supplies	envelopes, letterhead, etc.	22,000	85,000	
Consulting fees	consultants	70,000	125,000	
<b>Total Campaign Expenses</b>		<b>941,000</b>	<b>1,036,000</b>	
<b>TOTAL Campaign Expenses</b>		<b>\$941,000</b>	<b>\$1,036,000</b>	<b>\$1,977,000</b>

Capital Campaign Goal		Project Costs + Campaign Expenses:			\$34,977,000
Projected Campaign Revenue	Notes	Rec'd / Committed	Asks in Process	To be Requested	TOTAL
Individuals	\$300k+ in board/exec team commitments expected.	\$ 1,075,000	1,550,000	10,425,000	\$ 13,050,000
Corporations			150,000	1,850,000	\$ 2,000,000
Foundations		500,000	3,300,000	1,825,000	\$ 5,625,000
Public Funding		1,100,000	4,685,700	8,516,300	\$ 14,302,000
				<b>Rec'd or Committed</b>	\$ 2,675,000
				<b>Asks in Process</b>	\$ 9,685,700
				<b>To be Requested</b>	22,616,300
				<b>Total</b>	\$ 34,977,000

SUMMARY	
Capital Campaign Goal	\$34,977,000
Funds Committed/Received To Date:	\$2,675,000
Percent to Goal	7.6%
Remainder to be Raised:	\$32,302,000

**HAWAII FOODBANK, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**As of June 30, 2023**  
**(With Prior Year Comparative Information)**

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 2,828,162	\$ 4,275,331
Receivables – net	2,281,483	2,883,474
Pledge receivable – net	25,000	115,000
Inventory – net	1,509,750	1,528,938
Investments in marketable securities	7,752,529	7,474,884
Prepaid expenses and other assets	90,525	103,953
Total current assets	<u>14,487,449</u>	<u>16,381,580</u>
<b>NONCURRENT ASSETS</b>		
Cash and cash equivalents – board designated	717,507	750,603
Investments in marketable securities – board designated	10,707,493	10,549,397
Pledge receivable – noncurrent, net	-	87,379
Property and equipment – net	5,371,904	5,485,908
Beneficial interest in perpetual trust	228,805	216,528
Operating lease right-of-use assets – net	974,008	-
Total noncurrent assets	<u>17,999,717</u>	<u>17,089,815</u>
<b>TOTAL ASSETS</b>	<u><b>\$ 32,487,166</b></u>	<u><b>\$ 33,471,395</b></u>

(Continued)

HAWAII FOODBANK, INC.

STATEMENT OF FINANCIAL POSITION (Continued)

As of June 30, 2023

(With Prior Year Comparative Information)

	<u>2023</u>	<u>2022</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 241,487	\$ 265,147
Accrued liabilities	398,791	542,617
Due to agencies	46,625	783,549
Operating lease liabilities – current	200,893	-
Refundable advances	-	107,212
Total current liabilities	<u>887,796</u>	<u>1,698,525</u>
ASSET RETIREMENT OBLIGATION	46,009	43,405
OPERATING LEASE LIABILITIES – Noncurrent	<u>787,115</u>	<u>-</u>
TOTAL LIABILITIES	<u>1,720,920</u>	<u>1,741,930</u>
NET ASSETS		
Net assets without donor restrictions		
Undesignated	11,978,538	13,043,219
Board designated	11,425,000	11,300,000
Invested in property and equipment	3,709,570	3,655,147
Total net assets without donor restrictions	<u>27,113,108</u>	<u>27,998,366</u>
Net assets with donor restrictions	3,653,138	3,731,099
Total net assets	<u>30,766,246</u>	<u>31,729,465</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$32,487,166</u>	<u>\$33,471,395</u>

See accompanying notes to the financial statements.



**HAWAII FOODBANK, INC.**  
**STATEMENT OF ACTIVITIES**  
**For the Year Ended June 30, 2023**  
**(With Prior Year Comparative Information)**

	<u>2023</u>	<u>2022</u>
<b>CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>		
Revenue and support		
Food contributions	\$ 26,250,853	\$ 24,837,666
Contributions from the public without donor restrictions	9,857,506	9,787,647
Public and private grants without donor restrictions	3,019,226	4,176,392
Net assets released from donor restrictions	1,399,308	1,783,424
In-kind donations	1,266,509	789,203
Shared maintenance fees	748,568	537,990
Investment income (loss) – net	372,203	(1,479,280)
Gain (loss) on sale of asset	2,720	(41,697)
Other income	143,928	31,973
Total revenue and support	<u>43,060,821</u>	<u>40,423,318</u>
Expenses		
Program services	<u>39,813,671</u>	<u>39,305,554</u>
Supporting services		
Fundraising and development	2,280,259	1,857,989
Management and general	1,852,149	1,436,814
Total supporting services	<u>4,132,408</u>	<u>3,294,803</u>
Total expenses	<u>43,946,079</u>	<u>42,600,357</u>
Decrease in net assets without donor restrictions	<u>(885,258)</u>	<u>(2,177,039)</u>
<b>CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS</b>		
Contributions and grants with donor restrictions	1,309,070	3,003,127
Change in value of beneficial interest in perpetual trust	12,277	(50,409)
Net assets released from donor restrictions	<u>(1,399,308)</u>	<u>(1,783,424)</u>
Increase (decrease) in net assets with donor restrictions	<u>(77,961)</u>	<u>1,169,294</u>
<b>DECREASE IN NET ASSETS</b>	<b>(963,219)</b>	<b>(1,007,745)</b>
<b>NET ASSETS – Beginning of year</b>	<b><u>31,729,465</u></b>	<b><u>32,737,210</u></b>
<b>NET ASSETS – End of year</b>	<b><u>\$ 30,766,246</u></b>	<b><u>\$ 31,729,465</u></b>

See accompanying notes to the financial statements.

HAWAII FOODBANK, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2023  
(With Prior Year Comparative Information)

	Supporting Services			2022 Total
	Program Services	Fundraising	Management and General	
Food donations to agencies	\$ 32,540,886	\$ -	\$ 132,141	\$ 32,673,027
Salaries and wages	2,664,363	1,039,446	862,979	4,566,788
Transportation and shipping	1,731,241	3,043	1,669	1,735,953
Professional fees	484,903	356,572	353,691	1,195,166
Payroll taxes, employee benefits and training	737,054	202,373	195,999	1,135,426
Equipment, supplies, and miscellaneous	409,864	81,973	163,627	655,464
Occupancy	522,512	29,603	39,260	591,375
Depreciation	375,494	22,103	18,860	416,457
Printing and bulk mail costs	52,358	299,077	13,565	365,000
Agency and neighbor island support	103,638	203,442	-	307,080
Dues, subscriptions, membership fees, and meetings	45,053	9,359	47,283	101,695
Insurance	84,510	4,904	4,185	93,599
Fundraising costs	48,585	21,751	-	70,336
Volunteers	13,210	6,613	18,890	38,713
Total expenses	\$ 39,813,671	\$ 2,280,259	\$ 1,852,149	\$ 43,946,079
			\$ 4,132,408	\$ 42,600,357

See accompanying notes to the financial statements.