

U.S. Vets Hawaii Summary

Mission: To support homeless and at-risk veterans with housing and support services.

Category: Housing and support services

Contact: Dr. Kim Cook, Executive Director; Tatsu Sasaki, Devt & Comms Mgr

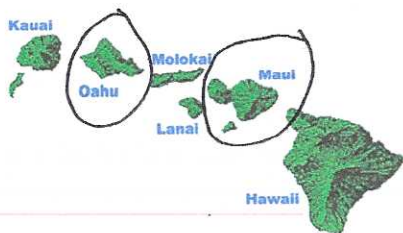
Address: 91-1010 Shangrila Street, Suite 203, Kapolei, HI 96707

Grant History: 2022: \$25,000
2023: \$25,000
TOTAL GRANTS TO DATE: \$50,000

2024 Request:	\$25,000 for general operating support
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Notes:

- Provides housing food, health care, case management, and employment education and training to all homeless veterans in Hawaii.
 - Part of a national association – local funding stays local.
 - Homeless veterans constitute 10% of all homeless on Hawaii. Most are over age 50.
 - Most suffer from PTSD, traumatic brain injuries, and mental illness, along with substance use disorders and physical disabilities.
 - ~ 2300 veterans and their families served in 2020. 140 homeless veterans were permanently housed and 516 were “re-housed.”
 - No judgment housing and services personalized to meet needs of each individual.
 - Tiny house “village” with community kitchen, bathrooms, and gathering spaces for activities.
- 2023:** 2082 clients enrolled in programs.
- Permanently housed 121 individuals and placed 185 in jobs. Workforce training provided to 270 additional people.
- 2024:** New executive director Dr. Kim Cook held position prior to being promoted to Vice President of Clinical Services on the national level. She returned when Greg Williams resigned.
- Many of those displaced in Lahaina wildfire were veterans. 2024 focus is the increased need for housing and support on Maui.
 - New culinary training program at the Tiny Homes location.
 - U.S. Vets Hawaii has 2nd largest fiscal budget of organization of \$13 million due to high cost of living. Most funding is through government sources with program restrictions.
 - Programming to stabilize well-being and housing and to provide employment training and network with local employers.





SERVING THOSE WHO SERVED

ADVISORY BOARD

January 30, 2024

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Suzette Pacarro
Kiran Polk
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Laurence H. Dorcy Hawaiian Foundation
Attn: Ms. Tammy Davis Cownie
81 East 7th Street St.
Paul, MN 55101

Dear Ms. Davis Cownie,

On behalf of the U.S.VETS Board of Directors, Advisory Council and staff, thank you very much for your continued support of U.S.VETS – Barber's Point! Your generous funding the past two years has allowed us to provide services to the veterans in our care and hope that you will once again consider supporting our organization again this year.

Through this application, we are requesting a \$25,000 donation from The Laurence H. Dorcy Hawaiian Foundation for our programs assisting local homeless and at-risk veterans and their families throughout the State of Hawaii. U.S.VETS programs are designed to address the multiple factors that contribute to Oahu's homelessness, we not only offer housing safe from the elements, but also provide trauma-informed, wraparound services. All programs are evidence-based, grounded in research, and substantiated by field experience.

This year, our program for supportive services on the Island of Maui increased due to the Lahaina fire tragedy, displacing hundreds of families, many who are veterans. Our goal through your donation will be to allocate a large portion of the funds toward our Maui veterans, continuing to provide aid to those in need and ensuring that no veteran family will have to spend a night on the street.

The Laurence H. Dorcy Hawaiian Foundation's investment will continue to enable U.S.VETS in Hawaii to provide basic needs and holistic care designed to address the multiple stressors leading to homelessness.

Thank you for your willingness to consider our request. Should you have any questions or need additional information, please do not hesitate to contact myself or Tatsu Sasaki at 808-271-7022 or tsasaki@usvets.org.

Sincerely,

Kim Cook, PsyD.

Dr. Kim Cook
Executive Director
U.S.VETS – Barber's Point

Laurence H. Dorcy Hawaiian Foundation Grant Application

Organization: U.S.VETS-Barber's Point
Contact: Dr. Kim Cook, Executive Director
Tatsu Sasaki, Development & Communications Manager
Address: 91-1010 Shangrila Street, Suite 103
Kapolei, HI 96707
Email: kcook@usvets.org
tsasaki@usvets.org
Date: January 30, 2024

Organization

U.S.VETS is a nonprofit, 501c3 organization founded in 1993 with a mission to successfully transition veterans and their families through the provision of basic needs such as housing, food, and health needs, plus comprehensive support services including counseling, case management, job assistance and career development. U.S.VETS-Barber's Point, a location established in 2003, is the **only** service agency in Hawai'i to provide these comprehensive support services to homeless and at-risk veterans and their families throughout the state.

Specific to this application, U.S.VETS – Barber's Point is requesting a grant of \$25,000 in general operating support to meet immediate needs such as food, shelter, and hygiene services, with follow up, comprehensive wraparound services such as medical and mental health care, employment supports, and more to ensure lasting well-being. While previous grant awards have been spread throughout all programs, should U.S.VETS be awarded grant funds again this year, a priority will be given toward veterans and veteran families that have been displaced on the Island of Maui due to the Lahaina fire tragedy.

The Need in Hawai'i

Year over year, Hawai'i continues to have one of the highest per capita rate of homelessness in the United States. On Oahu alone, the 2023 Point-In-Time Count reported 4,028 total individuals experiencing homelessness, with homeless veterans comprising a disproportionate 11% of the homeless population on the island. Overall, homelessness slightly increased across the islands, including a slight increase in veteran homelessness.

Veterans face unique barriers to housing, employment, and long-term stability. 67% of veterans at U.S.VETS – Barber's Point suffer from a disabling condition, with many diagnosed with Post-Traumatic Stress Disorder (PTSD), other mental illnesses, and Traumatic Brain Injury. Such issues can result in a range of comorbidities including headaches, depression, sleep disorders, and more—all which would impact the day-to-day life and stability of a veteran.

Complicating the challenges of vulnerable veterans at U.S.VETS is the state's high cost of living. Many veterans live on a fixed, low income, and thus may not be able to keep up with high rent and rising costs

- *Emergency Stabilization Housing*, created for at-risk and medically fragile veterans transitioning from a hospital stay back into the community, as it is critical to a veteran's short- and long-term stability that he or she has a home to go to once they are discharged from the hospital.
- *Permanent On-Site Housing*, which offers affordable single and family units coupled with intensive case management and on-site support services, such as skills development, employment assistance, and more to help veterans achieve job, income, and long-term housing stability.
- *Permanent Housing in the Community (Master Lease)*, providing long-term housing in scattered sites around Oahu, designed for veterans who may not require a structured program.
- *Kama'oku Kalaeloa*, 36 tiny homes built with a communal shared restroom and kitchen facilities, offering a permanent housing solution at an affordable rate and access to social services.

Supportive services programs include:

- *Veterans in Progress*, an intensive case management and residential program for unemployed homeless veterans.
- *ADVANCE Hawai'i Women's Program*, designed to meet the unique needs of homeless and at-risk female veterans.
- *Supportive Services for Veteran Families*, a homelessness prevention and rapid rehousing program that offers temporary assistance to at-risk, low-income families.
- *Career Development Initiative*, employment specialists provide career counseling and assist veterans to translate their military experience into civilian employment opportunities.
- *Outreach & Prevention*, designated team to interact with the homeless community to connect veterans with services or prevent veterans from becoming homeless.
- *Aftercare*, a unique case management program designed to help veterans who have achieved permanent housing to stay stable in that housing and prevent a return to homelessness.

With 20 years of experience in Hawai'i, U.S.VETS – Barber's Point is proud to fulfill the immediate and long-term needs for the men and women who have served our country, and who want to work toward being contributing members of communities in Hawai'i.

Goals and Outcomes

In the coming year, U.S.VETS – Barber's Point expects to exceed the numbers above due to consistent need and our efforts to increase offsite outreach and services. Funding provided by the Laurence H. Dorcy Hawaiian Foundation will enable U.S.VETS to:

- Cover the additional funding to provide increased services toward veteran and veteran families displaced through the Lahaina fire tragedy.
- Provide necessary funds toward essential, administrative costs to operate the facility and programs.
- Provide resources to increase outreach efforts in the community (hygiene supplies, etc.)
- Increase inventory of Permanent Housing units in the community (Master Lease Program)

- Remove employment barriers through the purchase of tools, clothing, technology, training, and certification programs for veterans (Workforce Development)

The success of the program is evidenced by the achieved goals and metrics from the previous grant year, highlighted by the growing number of veterans living in permanent supportive housing. In Fiscal Year 2022-2023, U.S.VETS – Barber’s Point:

- Launched Culinary training program at the Kama’oku Tiny Homes
- Permanently housed **163 individuals**
- Engaged **388 individuals** through outreach efforts
- Rapidly re-housed **378 individuals**
- Prevented **235 individuals** from becoming homeless
- Placed **83 individuals** in jobs, with an additional 204 provide with workforce/career advancement services.

Funding Resources

U.S.VETS – Barber’s Point has a budget of \$13,237,887, making it the 2nd largest fiscal U.S.VETS site in the nation, due to the higher cost of living in Hawai’i. The top revenue sources are as follows:

1. Government Grants & Contracts	85%
2. Other Funding Sources	6%
3. Restricted Contributions	4%
4. Unrestricted Contributions	1%

The following funding sources are the top agencies for U.S.VETS – Barber’s Point:

• Department of Veteran Affairs:	\$8.9 Million
• State of Hawai’i:	\$2.2 Million
• City & County of Honolulu:	\$85,000
• Freeman Foundation:	\$100,000
• Call of Duty Endowment:	\$70,000
• May & Stanley Smith Foundation:	\$62,500
• Wounded Warrior Project:	\$51,000
• Albertsons/Safeway Foundation:	\$50,000
• Nareit Hawai’I	\$50,000
• Kaiser Permanente:	\$50,000
• The Laurence H. Dorcy Hawaiian Foundation	\$25,000
• Bob Woodruff Foundation	\$22,000
• Aloha United Way	\$18,500
• Hawai’i Community Foundation:	\$10,000

Locally, U.S.VETS is recognized as one of the top Non Profit agencies in Hawai’I based on revenue and one of West Oahu’s largest employers overall, based on staffing size. U.S.VETS as an organization continues to grow nationally, with new facilities being developed across the nation.

U.S.VETS – Barber's Point: Photo Gallery – Fiscal Year 2022-2023

Boots 2 Business Career Fair

U.S.VETS successfully orchestrated the inaugural career fair in Hawai'i, specifically designed to forge meaningful connections between veterans and prospective employers. This event offered complimentary access for both jobseekers and employers, emphasizing inclusivity and fostering opportunities for all.



Maui Emergency Response

As tragedy struck our ohana on Maui from the Lahaina fire, U.S.VETS immediately dispatched a team to provide supplies, services and emergency financial aid to veterans and their families. U.S.VETS continues to work with veterans on Maui to ensure they remain housed as the community slowly recovers and rebuilds.



Operation Surprise

U.S.VETS staff, program veterans, and The Home Depot united forces for Operation Surprise, an impactful initiative focused on enhancing the lives of veterans through transformative renovation projects. The collaborative team diligently painted, built, planted, and renovated U.S.VETS facilities, ensuring that these spaces become not just homes but sanctuaries where veterans can thrive.



U.S.VETS – Barber's Point: Photo Gallery

Keys to Progress

Through a collaborative effort with Progressive Insurance and Enterprise Rent a Car, a deserving veteran in need, enrolled in the U.S.VETS program, was bestowed with the incredible gift of a complimentary car. This fortunate individual, in close coordination with U.S.VETS case managers, exhibited exceptional dedication throughout the program, successfully reclaiming his life and earning the well-deserved privilege of receiving the donated vehicle.



Veterans Day Breakfast Celebration

U.S.VETS proudly upholds its annual tradition as dedicated staff members come together to prepare a heartfelt breakfast for the veterans in the program. Each year, our passionate team, alongside volunteers and community organizations, joins hands to honor and acknowledge the invaluable service of those who have selflessly served our nation.



Gifts of Aloha

The cherished Gifts of Aloha initiative ensures that every veteran in the U.S.VETS program receives a unique and special gift during the holiday season. Each veteran compiles a top three wish list, and the local community, along with our dedicated staff and corporate partners, collaborates to fulfill these heartfelt wishes with care and generosity.



United States Veterans Initiative and Subsidiaries
Consolidated Statement of Financial Position

June 30, 2023

(With Comparative Totals for 2022)

*National
Organization -
No breakout for
Hawaii division*

	<u>2023</u>	<u>2022</u>
ASSETS		
Cash and cash equivalents	\$ 2,231,398	\$ 12,028,791
Accounts receivable	14,624,419	10,416,862
Pledges receivable, net (Note 3)	10,997,437	1,901,457
Prepaid expenses and other assets (Notes 4 and 9)	1,585,099	1,227,953
Notes receivable	1,264,144	1,491,717
Restricted cash	23,057,779	-
Pledges for long-term purposes, net	42,938,727	-
Property and equipment, net (Note 5)	33,293,200	23,995,602
Operating lease right-of-use assets (Note 5)	13,115,234	-
Finance lease right-of-use assets (Note 5)	1,021,815	-
	<u>\$ 144,129,252</u>	<u>\$ 51,062,382</u>
Total assets		

LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable and accrued liabilities	\$ 10,758,789	\$ 9,338,560
Line of credit (Note 8)	2,000,000	3,000,000
Contract liabilities (Note 2)	3,971,358	1,657,291
Other deferred liability (Note 12)	80,085	52,661
Capital leases (Note 11)	-	495,405
Forgivable debt (Note 9)	1,900,000	1,900,000
Conditional promises to give (Note 10)	583,000	583,000
Operating lease liabilities (Note 10)	13,162,155	-
Finance lease liabilities (Note 10)	275,157	-
Total liabilities	<u>32,730,544</u>	<u>17,026,917</u>
Net assets		
Without donor restrictions	18,353,485	18,827,113
With donor restrictions (Note 14)	93,045,223	15,208,352
Total net assets	<u>111,398,708</u>	<u>34,035,465</u>
Total liabilities and net assets	<u>\$ 144,129,252</u>	<u>\$ 51,062,382</u>

The accompanying notes are an integral part of these consolidated financial statements.

United States Veterans Initiative and Subsidiaries
Consolidated Statement of Activities
For the Year Ended June 30, 2023
(With Comparative Totals for 2022)

	Without Donor Restrictions	With Donor Restrictions	2023 Total	2022 Total
Revenues, gains and other support				
Grant and contract revenue	\$ 72,688,810	\$ -	\$ 72,688,810	\$ 65,361,277
Contributions	4,089,054	86,861,095	90,950,149	23,356,192
United Way of CFC contributions	100,241	-	100,241	598,024
In-kind contributions (Note 13)	259,463	-	259,463	342,403
Program service fees	1,677,298	-	1,677,298	1,637,317
Rent income	2,389,825	-	2,389,825	2,357,723
Other revenue	625,619	-	625,619	959,025
Interest and dividend income	360,746	-	360,746	-
Gross profit on gross sales	<u>112,321</u>	<u>-</u>	<u>112,321</u>	<u>105,895</u>
Total revenues, gains and other support	<u>82,303,377</u>	<u>86,861,095</u>	<u>169,164,472</u>	<u>94,717,856</u>
Net assets released from restriction	<u>9,024,224</u>	<u>(9,024,224)</u>	<u>-</u>	<u>-</u>
Total revenues, gains and other support	<u>91,327,601</u>	<u>77,836,871</u>	<u>169,164,472</u>	<u>94,717,856</u>
Functional expenses				
Program services	<u>75,945,189</u>	<u>-</u>	<u>75,945,189</u>	<u>66,824,008</u>
Support services				
Management and general	12,370,364	-	12,370,364	10,087,030
Fund development	3,485,676	-	3,485,676	2,957,463
Total support services	<u>15,856,040</u>	<u>-</u>	<u>15,856,040</u>	<u>13,044,493</u>
Total functional expenses	<u>91,801,229</u>	<u>-</u>	<u>91,801,229</u>	<u>79,868,501</u>
Non-operating				
Losses on disposals of property and equipment	<u>-</u>	<u>-</u>	<u>-</u>	<u>109,253</u>
Total non-operating	<u>-</u>	<u>-</u>	<u>-</u>	<u>109,253</u>
Change in net assets	(473,628)	77,836,871	77,363,243	14,740,102
Net assets, beginning of year	<u>18,827,113</u>	<u>15,208,352</u>	<u>34,035,465</u>	<u>19,295,363</u>
Net assets, end of year	<u>\$ 18,353,485</u>	<u>\$ 93,045,223</u>	<u>\$ 111,398,708</u>	<u>\$ 34,035,465</u>

The accompanying notes are an integral part of these consolidated financial statements.

United States Veterans Initiative and Subsidiaries
Consolidated Statement of Functional Expenses
For the Year Ended June 30, 2023
(With Comparative Totals for 2022)

	Program Services	Management and General	Fund Development	2023 Total	2022 Total
Personnel expenses					
Salaries and wages	\$ 21,879,789	\$ 5,712,908	\$ 1,126,647	\$ 28,719,344	\$ 25,341,357
Paid time off (PTO)	2,687,255	734,566	127,005	3,548,826	3,337,002
Payroll taxes and benefits	5,789,903	1,352,764	277,165	7,419,832	6,827,713
Total personnel expenses	<u>30,356,947</u>	<u>7,800,238</u>	<u>1,530,817</u>	<u>39,688,002</u>	<u>35,506,072</u>
Accounting fees	966	162,733	-	163,699	123,210
Amortization	-	178,333	-	178,333	178,333
Bad debt expense	236,521	-	497	237,018	30,935
Bank and credit card fees	24,697	79,454	27,205	131,356	91,846
Bus passes	51,854	7,762	-	59,616	66,607
Conferences and meetings	78,068	36,355	61,127	175,550	106,746
Consulting fees	839,861	281,906	358,635	1,480,402	1,359,770
Consultants - IT	1,134	705,075	66,412	772,621	701,998
Contributions	-	-	-	-	500,000
Depreciation	812,966	542,205	220,096	1,575,267	1,213,579
Dues and subscriptions	84,395	146,352	43,428	274,175	256,557
Equipment rental	206,956	23,233	5,379	235,568	230,940
Evaluation and monitoring	20,268	-	-	20,268	94,094
In-kind cost	222,102	-	37,360	259,462	342,403
Insurance	1,438,276	26,870	29,669	1,494,815	1,068,055
Interest expense	24,351	681	46	25,078	85,564
Legal fees	10,424	636,842	860	648,126	498,104
Licenses	196,609	214,543	1,518	412,670	279,245
Maintenance and repairs	1,140,913	7,638	42,693	1,191,244	1,129,997
Meals and entertainment	3,612,725	266	77,378	3,690,369	3,154,917
Mileage	31,368	7,039	7,736	46,143	29,786
Miscellaneous	3,371,071	350,778	50,785	3,772,634	72,821
Office expense	514,210	56,909	74,900	646,019	667,143
Organizational (CORP) expense	-	13,297	-	13,297	13,688
Parking and other occupancy	284,291	67,691	27,137	379,119	425,061
Penalties	8,578	-	6	8,584	3,165
Printing and copying	23,034	751	44,017	67,802	42,219
Program supplies	1,617,605	711	75,569	1,693,885	2,734,972
Promotional expenses	29,587	-	67,229	96,816	89,462
Property management fees	108,347	648	201	109,196	76,210
Property taxes	2,964	-	-	2,964	2,648
Real estate taxes	7,670	-	656	8,326	7,897
Recruiting fees	1,279	223,734	6,564	231,577	350,177
Shipping and postage	43,315	27,865	14,303	85,483	56,210
Space cost (rent)	10,436,644	447,491	40,084	10,924,219	10,478,518
Special events	103,470	286	450,663	554,419	254,515
Subcontractor expense	3,677,323	-	-	3,677,323	2,948,508
Telephone - cellular	338,057	26,085	11,401	375,543	364,294
Telephone - landline	285,388	41,009	14,632	341,029	328,435
Temporary financial assistance	12,178,668	-	6,799	12,185,467	10,294,767
Temporary help	1,532,577	3,578	952	1,537,107	1,265,715
Training - clients	114,553	158	225	114,936	322,710
Training - staff	140,683	14,098	3,853	158,634	169,066
Travel	120,687	234,917	59,005	414,609	272,928
Uniforms	106,607	95	2,316	109,018	167,574
Utilities	1,146,031	2,738	21,447	1,170,216	1,062,130
Vehicle expense	<u>361,149</u>	<u>-</u>	<u>2,076</u>	<u>363,225</u>	<u>348,910</u>
Total 2023 functional expenses	<u>\$ 75,945,189</u>	<u>\$ 12,370,364</u>	<u>\$ 3,485,676</u>	<u>\$ 91,801,229</u>	
Total 2022 functional expenses	<u>\$ 66,824,008</u>	<u>\$ 10,087,030</u>	<u>\$ 2,957,463</u>		<u>\$ 79,868,501</u>

The accompanying notes are an integral part of these consolidated financial statements.