

American Cancer Society/Hope Lodge Summary

Mission: To save lives from cancer via prevention, research, and advocacy.

Category: Health & Wellness

Contact: Laura Creider, Executive Director

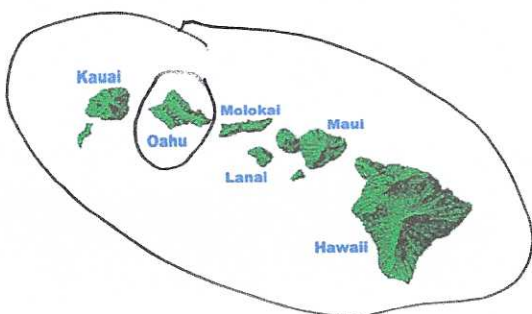
Address: P.O. Box 11689, Honolulu, HI 96828

Grant History: 2018: \$50,000 Hope Lodge Hawaii
2023: \$25,000
TOTAL GRANTS TO DATE: \$75,000

2024 Request:	\$100,000 for Hope Lodge exterior painting and improvements
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Notes:

- Hope Lodge is a 20-room lodging facility for cancer patients and caregivers who must travel to Oahu for treatment.
- Standard cancer treatments run 4-6 weeks.
- Hope Lodge serves 400 cancer patients and their caregivers each year with lodging and transportation.
- 2022: 521 cancer patients served at the lodge.
- Lodge guests are from the other Hawaiian Islands and Guam, Samoa and other Pacific islands.
- Hope Lodge annual operating budget is \$890,000. No government support. All fundraised.
- Capital request is to purchase outdoor furnishings for Hope Lodge's community and private reflection spaces, including benches, chairs, tables, etc.
- 2023 grant (basically) \$15,563 for outdoor furnishings and the balance for general operating support.
- **2024:** Exterior paint required to refresh and maintain 3 story, 20 room facility.
- Anticipates 9000 nights of lodging to cancer patients and caregivers.





**Partnership Proposal to the
Laurence H. Dorcy Hawaiian Foundation**
*in support of the Clarence T.C. Ching Hope Lodge,
Honolulu, Hawai'i*

Aloha Mr. Peterson,

On behalf of the American Cancer Society (ACS) and those we serve, I extend my deepest gratitude to the Laurence H. Dorcy Hawaiian Foundation for your previous support of Hope Lodge Hawai'i. Your commitment to providing access to safe and secure no-cost lodging near cancer centers supports our mission to end cancer as we know it for everyone, and we value your partnership.

At ACS we work to touch as many lives as possible and ensure no one faces cancer alone, understanding that people have different circumstances and needs throughout their cancer journey. "You have cancer" can be the most devastating words a person will hear. Patients are often overwhelmed by a maze of information, doctor visits, and treatments. The cost of treatment can deplete savings, result in unemployment, and is one of our nation's leading causes of bankruptcy. Equitable access to secure no-cost lodging is a critical factor in whether cancer patients receive and complete their potentially lifesaving treatment.

Opened in 2016, Hope Lodge Hawai'i is a 20-suite community that provides free, comfortable, and secure lodging for cancer patients and caregivers who must travel to Honolulu for treatment. More than just a temporary home, Hope Lodge is a comprehensive cancer program providing the emotional support and education critical to recovery. Research shows that patients who stay at a Hope Lodge demonstrate greater adherence to their treatment protocol, experience less financial strain, and have an improved quality of life.

On behalf of the American Cancer Society, please accept the attached request for \$100,000 from the Laurence H. Dorcy Hawaiian Foundation for Hope Lodge Hawai'i capital improvements. I am thankful for the opportunity to submit this proposal for your consideration and most grateful for the funding previously provided to serve our precious neighbor island cancer patients at Hope Lodge.

Your investment in Hope Lodge Hawai'i allows us to help more neighboring island patients overcome barriers to cancer treatment and recovery. Thank you in advance, for considering this gift and for continuing to make a difference for the many cancer patients throughout Hawai'i fighting this dreaded disease.

Mahalo,

A handwritten signature in black ink that reads "Laura Creider".

Laura Creider | Executive Director
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Partnership Proposal to the Laurence H. Dorcy Hawaiian Foundation

Support of Hope Lodge Hawai'i in 2024

On behalf of the American Cancer Society, we respectfully request the Laurence H. Dorcy Hawaiian Foundation's continuing support of Hope Lodge Hawai'i in 2024 with a gift in the amount of \$100,000. Your gift will exclusively support Hope Lodge Honolulu capital improvements, specifically exterior paint.

Capital Improvements for Hope Lodge Hawai'i

The American Cancer Society and Hope Lodge Hawai'i are dedicated to serving the Honolulu community's needs and contributing to its overall image, including providing proper maintenance and enhancing the appearance of Hope Lodge. Your investment will provide the lodge with the funds necessary to refresh the exterior paint for our 8 year old, three-story 20 room facility.

The serene outdoor spaces were designed to highlight the beauty of our natural surroundings and provide both a community space for socializing and gathering and private spaces for reflection and meditation. With your support, we would be able to provide a refreshed exterior, while maintaining the building for a bright future.



American Cancer Society Organizational Background

Founded in 1913, the American Cancer Society (ACS) is the preeminent cancer-fighting organization with a vision of ending cancer as we know it for everyone. Our mission is to improve the lives of people with cancer and their families through advocacy, research, and patient support, to ensure everyone has an opportunity to prevent, detect, treat, and survive cancer. Thanks partly to our contributions, 4.1 million cancer deaths have been averted in the US since 1991, when cancer rates were highest.

We work to establish and enhance collaborative partnerships with shared goals to eliminate cancer disparities, improve the lives of people with cancer and their families, assist cancer professionals in providing quality care, and provide anyone impacted by cancer with the support, information, and resources they need from prevention to detection and diagnosis, through treatment and survivorship, and for some, the end of life.

But the work is far from complete, as we strive to reach our goal of a 40% drop in cancer deaths by 2035, ACS is committed to moving us even closer to a world without cancer by continuing to build on this progress. We are working to achieve this goal through targeted efforts that include investments in research, improving equitable access to care, urging people to get screened, and reducing long-standing disparities in cancer prevention, diagnosis, and treatment outcomes.



Everyone deserves the opportunity to benefit from progress in the fight against cancer. We are dedicated to eliminating disparities in the cancer burden defined in terms of socioeconomic status, income, disability status, age, race/ethnicity, geographic location, sex, gender identity, and sexual orientation. Evidence-based health equity principles are the foundation of everything we do as we work to eliminate barriers and ensure everyone has the same opportunity to prevent, detect, treat, and survive cancer.

Our Presence and Partnerships in Hawai'i

- Annually, our National Cancer Information Center engaged over 300,000 calls/live chats with more than 100,000 people nationwide. **Locally, 1,185 unique individuals in Hawai'i connected with ACS, resulting in 3,690 requests for information, programs, and services.**
- ACS has long-standing relationships with the leading medical facilities in Hawai'i including The Queen's Medical Center, Cancer Center of Hawai'i, Kaiser Permanente Moanalua Medical Center, Kuakini Medical Center, Pali Momi Medical Center, Kapiolani Medical Center for Women and Children, and Hawai'i Cancer Care. ACS works with our healthcare system partners to refer cancer patients to our resources and programs and to coordinate transportation for patients to and from treatment. The ability to reach most of the new patients on our neighboring islands is maintained through these collaborative relationships with oncology doctors, nurses, and clinics throughout Hawai'i.

The Need: Access to Cancer Care in Hawai'i

This year, ACS estimates that 8,670 Hawai'i residents will be diagnosed with cancer and 2,650 will lose the life to this terrible disease.

The American Cancer Society in Hawai'i Pacific was chartered in 1959 by committed and passionate Hawai'i business leaders and medical professionals who wanted to fight this disease and save the lives of their family members, colleagues and friends. The community vision, both then and now, is that cancer patients in Hawai'i and the Pacific deserve the best care possible. At ACS we take pride in our contributions to the unprecedented progress in reducing incidences of cancer and mortality rates and the improvement of the quality of life for Hawai'i residents who receive a cancer diagnosis.

Successful cancer care is about more than treatment. It's about ensuring everyone has an equal chance to get the care they need and understand their treatment and options at each stage of their cancer experience. Unfortunately, too many are not reaping the benefits of the advances in prevention, early detection, and care, especially for vulnerable and underserved populations.





Addressing the Need: Giving Hope a Home

A cancer diagnosis is the beginning of a long journey to recovery, often quite literally. Neighbor island residents with advanced cancers or those in need of specialized chemotherapy or radiation, advanced cancer treatment, stem cell transplants, bone marrow transplants, reconstructive breast surgery, or other complicated surgery must travel to O'ahu or the mainland for an extended period of time, as they complete treatment or enroll in clinical trials. The costs of traveling to and from treatment can create insurmountable physical, emotional, and financial burdens during what is already a challenging time and can also perpetuate disparities in care for groups such as the elderly, rural residents, and the medically underserved.

The costs of traveling to and from treatment can create insurmountable physical, emotional, and financial burdens during what is already a challenging time and can also perpetuate disparities in care for groups such as the elderly, rural residents, and the medically underserved. Standard lodging costs for a patient receiving treatment for 4-6 weeks could be between \$6,000 to \$10,000, with exceptionally high lodging costs on O'ahu. The cost of treatment can deplete savings, result in unemployment, and is one of our nation's leading causes of bankruptcy. Access to affordable lodging is a critical factor in whether cancer patients receive and complete their potentially lifesaving treatment.

American Cancer Society Hope Lodge communities are changing that. With 31 locations across the country, our Hope Lodge communities are more than just a place to sleep; they offer a community of caring and resources that give patients and caregivers hope when home is far away, including health and wellness programs and social interaction. The American Cancer Society Clarence T.C. Ching Hope Lodge in Honolulu provides temporary housing free of charge to cancer patients and their caregivers when they must stay on O'ahu for cancer care and treatment.

Transportation from Hope Lodge to their treatment center is also provided at no cost. More than just a roof over their heads, Hope Lodge is an invaluable resource that helps patients access care and provides a nurturing community that gives patients and caregivers hope when their home is far away. Hope Lodge provides a safe and supportive environment for cancer patients, including support groups, cancer education materials, and access to quality cancer care information.

Since opening its doors in 2016, Hope Lodge Hawai'i has hosted thousands of guests from all over Hawai'i and across the Pacific Island region. Located next to the Queen's Medical Center and near other treatment centers in the area, Hope Lodge has 20 private guest suites available to cancer patients traveling to O'ahu for treatment. In a typical year, Hope Lodge serves around 800 guests – 400 cancer patients and 400 caregivers.

In 2024, we anticipate Hope Lodge Hawai'i will provide approximately 9,000 nights of lodging to cancer patients and their caregivers, saving guests more than \$2 million in lodging costs.

Funding Hope Lodge Hawai'i

The \$891,000 annual budget for Hope Lodge Hawai'i is funded by a diverse mix of restricted and unrestricted funds raised in Hawai'i and used exclusively in Hawai'i. Approximately 99% of total general revenue is derived from support from our residents and we receive no government support for our operations. Our most significant sources of local support are special event grassroots fundraising; Relay for Life events are approximately 35% of our total public support, while other community events, including Making Strides Against Breast Cancer make up an additional 10%. Planned giving income composes another 16%, and the remainder is dispersed across a diverse portfolio of direct response, major gifts and campaigns. Long term support of Hope Lodge Hawai'i includes the Friends of Hope Lodge annual giving program to sustain future operations, grant funding, planned gifts to sustain the operations in the future, and yearly fundraising efforts.

Hope Lodge Hawai'i Primary Funding Sources in 2023

- Private foundations - \$512,000
- Corporate contributions - \$108,000
- Other individual and corporate contributions - \$414,965

In 2023, the Laurence H. Dorcy Hawaiian Foundation provided a generous \$25,000 gift in support of Hope Lodge Hawai'i. The American Cancer Society is grateful for your support and the positive impact you have made in the lives of cancer patients. **Because of your support, the American Cancer Society has been able to continue providing no-cost lodging to cancer patients and caregivers from neighboring islands who must travel to O'ahu for treatment and cancer care.**

Cancer patient and caregiver, Simeonica, shares her story after staying at Hope Lodge Hawai'i:

After I found out about having Brain Tumor Cancer, I was blessed and lucky to check in with the Hope Lodge because I do not have any family here in Hawai'i to stay with. When I checked in here, people around me were kind, friendly, and nice; it was like a home of happiness and peace. The Hope Lodge is an amazing place, a place where we call a family home, where we laugh, make every memory together, we do everything together as one, The Hope Lodge staff and workers are very kind people, they will assist you and make sure you feel safe and happy. I see them as angels of God. No matter where I go or stay, this will always be my first home in Hawai'i.

-Simeonica, cancer patient and caregiver

Your Funding at Work in 2023

We know that the best way to improve the lives of people with cancer and their families is to support them at every step of their cancer journey. Thanks to you, Hawai'i and Pacific residents do not make the journey alone. When they travel far from home for the best possible treatment, they don't just find a place to stay, they find a community of support and an emotional connection with others facing a similar journey.

In 2023, Hope Lodge Hawai'i provided 8,096 nights of lodging to 868 unduplicated cancer patients and caregivers. Of those 42% were from the Big Island; 26% Maui and Molokai; 12% Kauai; and the remainder from Lanai, Guam, American Samoa and other Pacific islands. **Estimated total savings in lodging in 2023 was \$1,000,000.** The average length of stay was 13 nights, but many stayed several weeks with our most extended guests staying nine months through their cancer journey. Additionally, Hope Lodge provided 3,085 rides to and from treatment centers for our guests.

Outdoor Furnishings – A Gift from the Laurence H. Dorcy Foundation

Through your generosity in 2023, we were able to purchase brand new outdoor seating options for our Hope Lodge guests in our “Garden of Hope”. Cancer patients have used these beautiful furnishings to read, meditate, work, and other activities.

The funding that you have provided has offered so much more than a place to sit. Your donation has provided a healing place to rest and recuperate. Families have also utilized the space to have challenging and emotional conversations in the quiet of nature. Guests continue to compliment the Hope Lodge facilities cleanliness and ease of use. Capital investments, like yours, allow us to continue providing exceptional levels of comfort and service to those who need it most.

Mahalo for your consideration of our \$100,000 capital improvement needs. With your help, we are able to continue providing a free “home away from home” to cancer patients across the Pacific Islands.



On behalf of cancer patients and families in Hawai'i, thank you.



AMERICAN CANCER SOCIETY, INC.
BALANCE SHEETS
(In Thousands)

	Assets				Change to Year-end	%	Period Change to Period	%
	September 30 2023 Unaudited	December 31 2022 Audited	September 30 2022 Unaudited					
Current assets:								
Cash and cash equivalents	\$ 26,842	\$ 43,652	\$ 44,143	\$ (16,810)	-38.5%	\$ (17,301)	-39.2%	
Investments	54,482	81,799	49,206	(27,317)	-33.4%	5,276	10.7%	
Receivables, net	41,519	51,617	10,289	(10,098)	-19.6%	31,230	303.5%	
Prepaid expenses	14,682	17,456	12,804	(2,774)	-15.9%	1,878	14.7%	
Bequests receivable	121,294	121,971	144,327	(677)	-0.6%	(23,033)	-16.0%	
Total current assets	258,819	316,495	260,769	(57,676)	-18.2%	(1,950)	-0.7%	
Receivables, net	53,267	42,526	59,522	10,741	25.3%	(6,255)	-10.5%	
Gift annuity investments	32,341	32,429	32,086	(88)	-0.3%	255	0.8%	
Investments	745,629	796,676	761,243	(51,047)	-6.4%	(15,614)	-2.1%	
Beneficial interests in trusts	360,078	333,481	348,696	26,597	8.0%	11,382	3.3%	
Fixed assets, net	253,471	258,401	262,991	(4,930)	-1.9%	(9,520)	-3.6%	
Operating lease right-of-use assets, net	27,260	30,119	29,798	(2,859)	-9.5%	(2,538)	-8.5%	
Other assets	7,123	6,986	5,851	137	2.0%	1,272	21.7%	
Total assets	\$ 1,737,988	\$ 1,817,113	\$ 1,760,956	\$ (79,125)	-4.4%	\$ (22,968)	-1.3%	
Current liabilities:								
Accounts payable and other accrued expenses	\$ 39,244	\$ 72,101	\$ 36,707	\$ (32,857)	-45.6%	\$ 2,537	6.9%	
Research and other program grants payable	88,568	94,410	77,228	(5,842)	-6.2%	11,340	14.7%	
Employee retirement benefits	2,543	2,813	2,827	(270)	-9.6%	(284)	-10.0%	
Debt	2,110	2,011	2,011	99	4.9%	99	4.9%	
Operating leases	8,262	8,271	7,864	(9)	-0.1%	398	5.1%	
Other liabilities	4,814	3,271	14,091	1,543	47.2%	(9,277)	-65.8%	
Total current liabilities	145,541	182,877	140,728	(37,336)	-20.4%	4,813	3.4%	
Research and other program grants payable	111,000	133,138	96,692	(22,138)	-16.6%	14,308	14.8%	
Employee retirement benefits	122,638	127,713	153,941	(5,075)	-4.0%	(31,303)	-20.3%	
Debt	31,604	33,210	33,714	(1,606)	-4.8%	(2,110)	-6.3%	
Operating leases	20,610	23,452	23,325	(2,842)	-12.1%	(2,715)	-11.6%	
Gift annuity obligations	9,756	9,303	4,606	453	4.9%	5,150	111.8%	
Other liabilities	1,278	1,989	1,395	(711)	-35.7%	(117)	-8.4%	
Total liabilities	442,427	511,682	454,401	(69,255)	-13.5%	(11,974)	-2.6%	
Commitments and contingencies								
Net assets:								
Without donor restrictions:	564,573	608,446	618,876	(43,873)	-7.2%	(54,303)	-8.8%	
With donor restrictions:	730,988	696,985	687,679	34,003	4.9%	43,309	6.3%	
Total net assets	1,295,561	1,305,431	1,306,555	(9,870)	-0.8%	(10,994)	-0.8%	
Total liabilities and net assets	\$ 1,737,988	\$ 1,817,113	\$ 1,760,956	\$ (79,125)	-4.4%	\$ (22,968)	-1.3%	

AMERICAN CANCER SOCIETY, INC.
STATEMENT OF ACTIVITIES
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2023 AND 2022
(In Thousands)

	Without Donor Restrictions	With Donor Restrictions	Total		Change (\$)	Change %
			2023 (Unaudited)	2022 (Unaudited)		
Our mission program and support expenses were:						
Personnel costs	\$ 236,048	\$	\$ 236,048	\$ 193,876	\$ 42,172	21.8%
Professional and contractual services	33,369		33,369	28,073	5,296	18.9%
Grants for mission program services	66,727		66,727	56,866	9,861	17.3%
Education and marketing	36,856		36,856	36,249	607	1.7%
Direct assistance to patients	2,980		2,980	1,158	1,822	157.3%
Meetings and travel	15,907		15,907	10,664	5,243	49.2%
Postage and shipping	10,471		10,471	11,042	(571)	-5.2%
Hope Lodge and community facilities	24,179		24,179	25,502	(1,323)	-5.2%
Technology	36,578		36,578	26,036	10,542	40.5%
Depreciation	11,664		11,664	10,450	1,214	11.6%
Miscellaneous	8,238		8,238	8,615	(377)	-4.4%
Total mission program and mission support services expense	483,017	-	483,017	408,531	74,486	18.2%

Our mission program and support expenses were funded by:

Support from the public:						
Special events	89,666	33,692	123,358	125,212	(1,854)	-1.5%
Contributions	78,560	57,716	136,276	135,140	1,136	0.8%
Bequests	81,531	31,882	113,413	119,871	(6,458)	-5.4%
Contributed services, merchandise and other in-kind contributions	19,619	1,752	21,371	21,957	(586)	-2.7%
Other	9,630	898	10,528	10,211	317	3.1%
Total support from the public	279,006	125,940	404,946	412,391	(7,445)	-1.8%
Investment income (losses)	26,642	11,230	37,872	(90,207)	128,079	-142.0%
Change in value of split-interest agreements	114	34,908	35,022	(46,845)	81,867	-174.8%
Grants and contracts from government agencies	-	1,954	1,954	1,182	772	65.3%
Other (losses) revenue	(5,195)	(1,452)	(6,647)	810	(7,457)	-920.6%
Total revenue, gains and other support	300,567	172,580	473,147	277,331	195,816	70.6%
Use of amounts restricted by donors for specified purpose or time	138,577	(138,577)	-	-	-	-
Change in net assets	(43,873)	34,003	(9,870)	(131,200)	121,330	-92.5%
Net assets, beginning of year	608,446	696,985	1,305,431	1,437,755	(132,324)	-9.2%
Net assets, end of year	\$ 564,573	\$ 730,988	\$ 1,295,561	\$ 1,306,555	\$ (10,994)	-0.8%