

Navian Hawaii Summary

Mission: To provide integrated, specialized care to those with serious illnesses, before and while hospice care is needed.

Category: Health & Wellness

Contact: Cali Watanabe

Address: 860 Iwilei Road, Honolulu, HI 96817

Grant History: N/A

2023 Request: \$25,000 for general operating support

Notes:

- Established 40+ years ago as Hospice Hawaii.
- Expanded services to include specialized care before actual hospice care is commenced.
- Pediatric hospice program started in 2011 – only dedicated pediatric hospice program in State.
- Serves all of Oahu.
- 10 pediatric patients at a time.
- Provides at home services to children and their families to minimize hospital stays.
- Interdisciplinary team of medical professionals to address all aspects of illness and end-of-life issues.





(s/k/a Hospice Hawaii)

Laurence H. Dorcy Hawaiian Foundation General Operating Support Grant Application

About Navian Hawaii

Navian Hawaii is a 501c3 nonprofit organization providing quality end-of-life care to patients and their families throughout Oahu for over 40 years. Our mission is to Bring Hope, Reduce Fears and Impact Lives, and in 2011 we launched our Pediatric Hospice program – *Manaolana Keiki* (Hope for the Children).

Although most people associate hospice with the elderly, there is a great need in our community for the support of children diagnosed with a life-limiting illness. We have helped many families through their end of life journey, which can last just a few days to a few years.

The goal of our pediatric hospice program is to make sure families have the support they need to care for their child as well as helping other members of the family navigate through this difficult time.

This often includes helping them create lasting memories together while trying not to spend all their energy on the illness itself. Together we focus on “comfort care” making the child’s quality of life top priority.

Each family has unique needs, which our pediatric team is specially trained in fulfilling. Some of these needs include obtaining essential equipment, as well as symptom and pain management in the home by our pediatric nurses and physicians. We try to eliminate the need of taking the child back and forth to the hospital for treatments that can be managed at home.

Our interdisciplinary team offers guidance, education and support while collaborating closely with the child’s primary care physician and care team to prioritize the child’s comfort. The recent addition of our Certified Child Life Specialist, helps us address the social-emotional needs of the patient and their siblings as they guide them through their end of life journey. We are proud to be the only dedicated pediatric hospice program in the state, giving us the ability to provide equitable access to hospice care for children and their families across the island of ‘Oahu.

860 Iwilei Road Honolulu, HI 96817
Main Line/24 hrs: (808) 924-9255 | Referral Line: (808) 791-8000
www.NavianHawaii.org



Addressing the Community's Need:

- Our goal is to help each pediatric family feel adequately prepared for the challenges of dealing with a terminally ill child and providing comfort and resources along the way.
- We provide pediatric patients and families an additional layer of support during their end-of-life journey, all in the comfort of their homes. This includes home visits by nurses and the entire pediatric team to manage symptoms and minimize pain and suffering, while also allowing patients to receive necessary medical care and treatment from other providers, promoting optimal quality of life.
- Our hospice services allow the child to be at home surrounded by their loved ones and extended family where they feel the most comfortable. This is especially important to our local families as extended 'Ohana is such a vital part of their support system.
- To increase peace of mind for caregivers, our on-call, specialized pediatric care allows families to avoid unnecessary hospitalizations and trips to the emergency room, giving them back precious time they can spend doing things that are most important to their child.
- Families rely on us to provide social-emotional support for the entire family. This includes advocating for and respecting the patient's wishes, understanding and empathizing with caregivers' goals and engaging with siblings through therapeutic activities that aid with coping.

Funding Request

As the only pediatric hospice program in Hawaii, The Laurence H. Dorcy Hawaiian Foundation grant money would help us to increase our reach and service capacity so that we can provide support to more families.

Many pediatric services are not covered by insurance so we rely heavily upon philanthropic support in order to sustain and grow the program. The resources requested below are often considered best-practice for pediatric hospice programs across the country, and as leaders in our community we strive to ensure equitable access for our families in Hawaii. We strongly believe they deserve the same high-quality care.

With these funds we would be able to support families in making end-of-life memories and a legacy for their child with our long-term goal being, to help the many underserved families who have children with life-limiting illnesses.

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our goal is to provide the necessary services to every pediatric patient in need of this type of specialized care.

Contact Information:

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Email: Development@NavianHawaii.org

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In an effort to expand our services to more children and families with a life-limiting illness, we are **requesting \$25,000 in funding** to allow us to grow and tailor our care to meet each individual's unique hospice needs:

UNCOMPENSATED PATIENT CARE / SUPPORT **\$20,000**

- Patient Supplies / Equipment
- Charity Care / Financial Aid
- Language Services
- Complementary Therapies
- Resources for Child Play Activities
- Anticipatory Grief Support for Patients & Families
- Bereavement Support for Families
- Other

CONTINUING EDUCATION **\$5,000**

- Specialized Training for Pediatric Care Team
- Community Education
- Educational Materials & Community Resources

\$25,000

Demographic Information

- We provide services to all pediatric patients with a life-limiting illness who qualify to enroll with hospice or supportive care. Ninety percent of our families are low-income, local residents.
- **Who:** Infant to young adult patients and their families, including caregivers, siblings, and children of adult hospice patients.
- **Where:** Island of 'Oahu- patients are seen in their homes or preferred place of comfort, and in the hospital when needed
- **Capacity:** The program averages roughly 10 patients at a time. Our reach fluctuates throughout the year as new children are diagnosed and others pass away. As our program continues to grow with the help of philanthropic support,

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Primary Funding Sources

Navian Hawaii is primarily funded through Medicare, Medicaid or Primary Insurance. Because Pediatric Hospice is so different than adult hospice, many times it is extremely difficult for a parent to commit solely to "comfort care." It is such an emotional decision, and who can ever expect them to choose to give up that fight!

Some insurance companies offer a program called concurrent care, where patients can continue to receive curative treatments while still receiving the much-needed wrap-around services of hospice. In the event that this benefit is not available to a child, financial aid or charity care then kicks in. Allowing the patient and family peace of mind.

HOSPICE HAWAII, INC., dba Navian Hawaii

STATEMENT OF FINANCIAL POSITION

**As of December 31, 2021
(With Prior Year Comparative Information)**

	<u>2021</u>	<u>2020</u>
ASSETS		
CURRENT ASSETS		
Cash and interest bearing cash	\$ 3,760,427	\$ 3,171,858
Certificate of deposit	750,000	-
Investments in marketable securities	4,495,485	4,062,298
Accounts receivable from third party payors and patients – net	751,382	1,031,254
Contributions and pledges receivable – net	88,283	170,918
Endowment interest receivable	813	16,660
Bequests receivable	15,432	19,432
Prepaid expenses and other assets	89,800	86,568
Total current assets	<u>9,951,622</u>	<u>8,558,988</u>
NONCURRENT ASSETS		
Certificate of deposit	-	750,000
Property and equipment – net	277,856	319,937
Deposits	13,922	13,922
Total noncurrent assets	<u>291,778</u>	<u>1,083,859</u>
TOTAL ASSETS	<u>\$ 10,243,400</u>	<u>\$ 9,642,847</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 355,876	\$ 483,026
Accrued liabilities	619,912	704,019
Refundable advances	-	236,346
SBA PPP loan – current	-	969,700
Total current liabilities	<u>975,788</u>	<u>2,393,091</u>
NONCURRENT LIABILITIES		
Charitable gift liability	32,500	34,403
SBA PPP loan – noncurrent	-	279,300
Total noncurrent liabilities	<u>32,500</u>	<u>313,703</u>
TOTAL LIABILITIES	<u>1,008,288</u>	<u>2,706,794</u>
NET ASSETS		
Net assets without donor restrictions	9,200,303	6,029,160
Net assets with donor restrictions	34,809	906,893
Total net assets	<u>9,235,112</u>	<u>6,936,053</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 10,243,400</u>	<u>\$ 9,642,847</u>

See accompanying notes to the financial statements.

HOSPICE HAWAII, INC., dba Navian Hawaii

**STATEMENT OF REVENUE, EXPENSES, AND
OTHER CHANGES IN NET ASSETS**

**For the Year Ended December 31, 2021
(With Prior Year Comparative Information)**

	<u>2021</u>	<u>2020</u>
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		
Revenue and support		
Patient service revenue – net of contractual allowances and discounts	\$ 11,670,886	\$ 12,593,943
Provision for bad debts	(73,395)	(93,311)
Patient service revenue – net	11,597,491	12,500,632
Contributions without donor restrictions	978,140	705,228
Net assets released from donor restrictions	923,316	171,347
Investment income – net	196,436	187,660
CARES Act provider relief funds	117,204	242,486
Special events – net	98,424	66,652
Federated campaigns	41,416	37,513
Change in value of charitable gift annuity liability	(3,527)	(3,413)
Other operating revenue	6,669	(995)
Total revenue and support	<u>13,955,569</u>	<u>13,907,110</u>
Expenses		
Program services	10,393,995	11,372,335
Management and general	1,326,984	1,146,361
Fundraising	544,451	508,451
Total expenses	<u>12,265,430</u>	<u>13,027,147</u>
Revenue and support less expenses	1,690,139	879,963
Gain on forgiveness of SBA PPP loan	1,249,000	-
Unrealized gains on investments	232,004	248,690
Increase in net assets without donor restrictions	<u>3,171,143</u>	<u>1,128,653</u>
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS		
Contributions with donor restrictions	46,776	197,702
Donor restricted investment income	4,456	20,258
Net assets released from donor restrictions	(923,316)	(171,347)
Increase (decrease) in net assets with donor restrictions	<u>(872,084)</u>	<u>46,613</u>
INCREASE IN NET ASSETS	2,299,059	1,175,266
NET ASSETS – Beginning of year	<u>6,936,053</u>	<u>5,760,787</u>
NET ASSETS – End of year	<u>\$ 9,235,112</u>	<u>\$ 6,936,053</u>

See accompanying notes to the financial statements.

HOSPICE HAWAII, INC., dba Navian Hawaii

STATEMENT OF FUNCTIONAL EXPENSES

**For the Year Ended December 31, 2021
(With Prior Year Comparative Information)**

	Program Services	Management and General	Fund- Raising	2021 Total	2020 Total
Salaries, wages, and benefits	\$ 6,604,528	\$ 904,160	\$ 363,512	\$ 7,872,200	\$ 8,102,759
Patient services and supplies	2,238,173	-	-	2,238,173	2,841,684
Professional services	243,923	217,021	24,035	484,979	323,251
Office	340,495	46,359	79,740	466,594	460,275
Occupancy	337,129	26,937	12,244	376,310	377,612
Contracted workers	195,689	58,480	-	254,169	384,525
Insurance	133,251	17,450	7,932	158,633	164,778
Travel	103,757	222	-	103,979	86,279
Advertising and promotion	58,445	42,669	-	101,114	136,597
Depreciation and amortization	84,805	10,293	4,679	99,777	90,604
Conferences, conventions and meetings	53,800	3,323	2,555	59,678	58,706
Bad debt expense	-	-	49,754	49,754	-
Direct cost of special events	-	-	31,987	31,987	32,872
Interest	-	70	-	70	77
Total	10,393,995	1,326,984	576,438	12,297,417	13,060,019
Direct cost of special events net in special events revenue	-	-	(31,987)	(31,987)	(32,872)
Total expenses	\$10,393,995	\$1,326,984	\$544,451	\$12,265,430	\$13,027,147

See accompanying notes to the financial statements.