

Malama Learning Center Summary

Mission: To foster research, restoration, and educational activities relating to native plants and trees.

Category: Environmental preservation and education

Contact: Pauline Sato, Executive Director

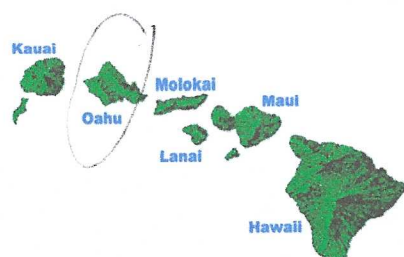
Address: P.O. Box 1662, Honolulu, HI 96806-1662

Grant History: N/A

2022 Request:	\$25,000 for general operating support.
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Notes:

- Founded in 2004.
- Partners with local schools and community organizations to provide environmental training for sustainable living.
- Rehabilitates private and public lands while using them as a training sites.
- Removes invasive species and replaces with native plants.
- Waianae and Ewa regions of Oahu are underserved communities of Native Islanders.
- Funded by government agencies, University of Hawaii, Kamehameha Schools, etc.t



January 31, 2022

Tammy Davis Cownie
Foundation Administrator
Lawrence H. Dorcy Hawaiian Foundation
81 East 7th Street, Suite 125
St. Paul, MN 55101



Dear Ms. Cownie,

Mahalo nui loa for welcoming a proposal from the Mālama Learning Center for a grant from the Laurence H. Dorcy Hawaiian Foundation. We believe that the work we do and the projects that we have set forth directly match the Dorcy Foundation's interests in fostering research, restoration, and educational activities relating to native plants and trees. That is exactly what we do through our Ola Nā Kini program! Our grant request is for \$25,000.

As a brief introduction to our organization and myself, I am the Executive Director and co-founder of Mālama Learning Center (MLC). We have been in existence officially as a 501(c)(3) non-profit since 2004. MLC was envisioned as a partnership with public schools and private community partners (such as other non-profit organizations, businesses, and funders) to provide a premier learning environment that teaches and inspires communities to live and work in a healthy, sustainable way. Our programs use a hands-on approach to learning, preparing our participants for diverse, culturally grounded real-world experiences and 21st century careers. Our mission is to teach and inspire communities to create healthy living environments.

What makes us stand out is that we focus our work and participants we serve on the Leeward district of O'ahu, which is largely underserved socially and environmentally. While we are a relatively small organization with only 5 full-time staff and seasonal interns, we are able to accomplish much through striking partnerships through our extensive network of local conservation, agriculture, and nonprofit groups and academic institutions. We often play a facilitative role in bringing people together to produce meaningful results.

Background on Ola Nā Kini

- The Ola Nā Kini initiative was created in 2017 to meld many of our programs for greater conservation and education impact. It aims to grow awareness and support for regenerating natural sites primarily with native Hawaiian species. Through Ola Nā Kini – which translates to “Life for the Multitude” in Hawaiian – we are growing and replanting native plants that once thrived in the Islands, starting in the Wai‘anae Mountains.
- The goal of Ola Nā Kini is to heal the land, ocean, and multitude of life through engagement and education. We work collaboratively with public and private landowners to rehabilitate their lands while using them as outdoor classrooms for experimenting and learning.
- Prior to embarking on large-scale plantings, different methods must be tested to have the best chance of long-term recovery as the environmental conditions vary greatly at different locations. Scientists, foresters, and landowners acknowledge the challenging conditions but also urge the boldness needed to recover these areas and expand knowledge of dry to moist forest regeneration.

The Need

- Wai‘anae boasts the oldest mountains on O‘ahu, enduring a rapidly changing landscape since the first people arrived. Centuries of human impact have fragmented the lowland native forests of the southern Wai‘anae mountains. Erosion is not only an eyesore, it is a threat to marine life as well as human health, smothering shoreline and reefs and accelerating movement of pollutants. While the threats of wildfires and invasive species, which are increasing due to climate change, threaten the remaining fabric of native ecosystems, what remains represent a rich diversity of plants and animals found nowhere else in the

world -- life that tells stories of our bio-cultural heritage that are vitally important today for our overall health and wellness.

- The Wai‘anae and ‘Ewa regions of Leeward O‘ahu also are home to high populations of Native Hawaiian and Pacific Islanders compared to the rest of the state. MLC is grounded in these regions and is seen as a leader in conservation education that combines science and action.
- The students that we work with are closely connected to nature yet by spending time in the ocean and mountains but have little information about the significance nature has to their cultural heritage. For example, many of our students are named after native Hawaiian plants but they do not realize it or have never seen it in person. They also do not have access to some areas of the mountains with the best remaining native forests. We are able to open minds and access through our programs.

The Request, Grant Deliverables, and Funding Sources

- We respectfully request \$25,000 from the Dorcy Foundation to support the tasks needed to complete our original Ola Nā Kini restoration test site at Pālehua on Gill ‘Ewa Land and to start a new restoration test site approximately one mile away on Edmund C. Olson Trust land.
- Both sites have similarities (e.g. elevation and erosion) and differences (slope, aspect, types of invasive species and pressure from non-native animals). By working on these sites, we will apply lessons learned and test new techniques. We will also build on the “one mountain” concept by working collaboratively with neighboring landowners.
- We will start to grow at least 10,000 native plants representing 20+ species for outplanting (some species take years to grow to the stage of outplanting), and outplant at least 2,000 individual plants with the assistance of 10 school/volunteer groups and 150 individuals. Both sites combined, we will begin to reforest/regenerate approximately 2 acres of land.
- The grant funds will support staff (approximately 3-5 working 1-2 days/week on the project) as well as nursery and field supplies. The grant will be matched by 100% from other cash and in-kind funding sources.
- Our primary funding sources for Ola Nā Kini since 2017 have been from grants and contracts received from public (NOAA, US Fish & Wildlife Service, Natural Resources Conservation Service, University of Hawai‘i) and private sources (Hawai‘i Community Foundation, Kamehameha Schools, Hawaiian Electric, Island Energy). MLC also receives donations from individuals and sales of plants grown in our nurseries as well as substantial in-kind services such as free use.
- While support for MLC and Ola Nā Kini has been strong over the years, new funding is needed to achieve our objectives, particularly in light of the stresses created by the lingering COVID-19 pandemic that affect how we can interact with people safely (such as in small groups). Our grant income has been stressed as well due to funders’ priorities going to other areas related to the pandemic.

I hope that this proposal adequately describes our organization, project, and request. A grant from the Dorcy Foundation would greatly help us see results that will inform restoration work throughout the region while engaging the community as hands-on advocates for conservation. Attached to this letter are additional required materials and supplemental information.

Please contact me at email: pauline@malamalearningcenter.org or phone: 808-497-5323 should you have any questions about this proposal. I look forward to hearing back from you in the near future.

Aloha,



Pauline M. Sato
Executive Director

Mālama Learning Center
P.O. Box 1662, Honolulu, Hawai‘i 96806-1662

Malama Learning Center
Balance Sheet
As of December 31, 2021

	Dec 31, 21	Dec 31, 20
ASSETS		
Current Assets		
Checking/Savings		
1010 · HawaiiUSA FCU #788		
1011 · Business Prime Share	2,054.62	2,054.62
1013 · Non-Profit Bus. Share Draft	81,634.69	-1,613.09
1014 · Business Money Market	806,390.54	1,045,902.85
Total 1010 · HawaiiUSA FCU #788	890,079.85	1,046,344.38
Total Checking/Savings	890,079.85	1,046,344.38
Accounts Receivable		
1200 · Accounts Receivable	48,315.90	24,373.18
Total Accounts Receivable	48,315.90	24,373.18
Other Current Assets		
1220 · Petty Cash	4,000.00	4,000.00
1230 · Advance	4,585.62	3,505.62
1240 · Credit on Account		
1241 · Aiea Copy Center	574.65	574.65
1242 · Simplot (Pacific Ag)	1,472.67	1,472.67
Total 1240 · Credit on Account	2,047.32	2,047.32
Total Other Current Assets	10,632.94	9,552.94
Total Current Assets	949,028.69	1,080,270.50
Fixed Assets		
1510 · Fixed Asset	69,781.11	55,873.03
1500 · Fixed Asset - Auto	24,000.00	24,000.00
Total Fixed Assets	93,781.11	79,873.03
TOTAL ASSETS	1,042,809.80	1,160,143.53
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	21,675.19	25,787.87
Total Accounts Payable	21,675.19	25,787.87
Other Current Liabilities		
2005 · Payroll Liabilities		
2020 · SWT	16,414.16	4,622.50
2021 · FWT	65,074.62	15,959.54
2022 · SUTA	3,483.98	1,322.64
2023 · Simple IRA	16,472.08	4,270.53
Total 2005 · Payroll Liabilities	101,444.84	26,175.21
2110 · Direct Deposit Liabilities	-0.01	-0.01
2200 · Temporary Liabilities	47,083.00	44,000.00
Total Other Current Liabilities	148,527.83	70,175.20

Malama Learning Center
Balance Sheet
 As of December 31, 2021

	Dec 31, 21	Dec 31, 20
Total Current Liabilities	170,203.02	95,963.07
Total Liabilities	170,203.02	95,963.07
NET ASSETS		
3900 · Net assets	845,367.77	704,083.23
3950 · Restricted for Capital	218,812.69	218,812.69
Net Income	-191,573.68	141,284.54
Total Net Assets	872,606.78	1,064,180.46
TOTAL LIABILITIES & NET ASSETS	1,042,809.80	1,160,143.53

Malama Learning Center
Profit & Loss
January through December 2021

	Jan - Dec 21	Jan - Dec 20
Ordinary Income/Expense		
Income		
4000 · Contributions		
4010 · Individual Contributions	25,943.29	4,467.58
4020 · Corporations/business	18,650.00	19,422.51
Total 4000 · Contributions	44,593.29	23,890.09
4100 · Grants	194,000.00	451,313.59
4300 · Unrestricted		2,500.00
4400 · Program income		
4410 · Workshop fees	40.00	2,615.00
4420 · HGCI fees	2,490.00	682.39
4430 · Makeke Kapolei	4,037.00	500.00
4400 · Program income - Other		25.00
Total 4400 · Program income	6,567.00	3,822.39
4500 · Fundraising Events		
4520 · Calabash & Cooks sponsors		7,000.00
Total 4500 · Fundraising Events		7,000.00
4710 · Islander Scholars		35,000.00
4800 · Contracts	72,918.84	139,397.47
4950 · Dividend Income	513.21	4,287.79
Total Income	318,592.34	667,211.33
Gross Profit	318,592.34	667,211.33
Expense		
7010 · Internship Stipends	2,000.00	
5500 · Travel expenses		
5501 · Ground	1,950.19	1,873.35
Total 5500 · Travel expenses	1,950.19	1,873.35
6000 · Payroll		
6001 · Salaries & Wages	229,952.44	212,387.44
6003 · Payroll Taxes	19,752.70	18,207.69
Total 6000 · Payroll	249,705.14	230,595.13
6260 · Employee Benefits		
6002 · Payroll Services	36.57	205.60
6265 · IRA - Employer Contribution	3,265.76	3,784.12
6291 · Worker's Comp	3,248.54	2,806.00
6292 · Medical Insurance	26,428.70	22,802.77
6295 · TDI	1,561.85	
6260 · Employee Benefits - Other	-1.95	
Total 6260 · Employee Benefits	34,539.47	29,598.49
6020 · Auto Expenses	2,987.58	2,402.61
6040 · Subgrants	7,000.00	4,000.00
6050 · Honorarium expense	2,491.81	1,497.07

Malama Learning Center
Profit & Loss
January through December 2021

	Jan - Dec 21	Jan - Dec 20
6100 · Professional Services		
6140 · Accounting	25,012.23	26,355.81
6170 · Program	126,475.88	117,821.56
6100 · Professional Services - Other		4,100.00
Total 6100 · Professional Services	151,488.11	148,277.37
6200 · Supplies		
6210 · Supplies - Program	15,268.61	31,795.64
Total 6200 · Supplies	15,268.61	31,795.64
6230 · Office Expenses	52.10	422.76
6290 · Insurance		
6293 · D&O Insurance	3,374.00	556.50
6290 · Insurance - Other	4,224.65	2,197.75
Total 6290 · Insurance	7,598.65	2,754.25
6300 · Facilities		
6310 · Facilities - Program	1,178.02	961.78
6320 · Office rent		483.78
6300 · Facilities - Other	282.72	
Total 6300 · Facilities	1,460.74	1,445.56
6400 · Fees		
6420 · Postal Box Fee	176.00	150.00
6430 · Memberships		50.00
6450 · Online transaction process fees	24.00	215.50
6460 · General Excise tax	-3.62	434.87
6400 · Fees - Other		207.50
Total 6400 · Fees	196.38	1,057.87
6500 · Communications		
6510 · Postage	297.02	210.13
6530 · Communications - Program	690.42	3,356.50
Total 6500 · Communications	987.44	3,566.63
6700 · Fundraising expenses		
6720 · Fundraising materials		30.87
6740 · Fundraising supplies		1.85
6760 · Fundraisers-consultant	796.02	3,823.60
Total 6700 · Fundraising expenses	796.02	3,856.32
6800 · Meetings & conferences		
6810 · Board meetings	39.79	
6820 · Professional development	165.00	94.96
6800 · Meetings & conferences - Other		42.15
Total 6800 · Meetings & conferences	204.79	137.11
6900 · Miscellaneous Expenses	226.52	
7000 · Other School & Workshop exp	1,650.00	9,524.69
7100 · Islander Scholars Expenses		

Malama Learning Center
Profit & Loss
January through December 2021

	Jan - Dec 21	Jan - Dec 20
7120 · Professional Services	73,562.47	76,000.00
7130 · Supplies - Program		5,121.94
Total 7100 · Islander Scholars Expenses	73,562.47	81,121.94
Total Expense	554,166.02	553,926.79
Net Ordinary Income	-235,573.68	113,284.54
Other Income/Expense		
Other Income		
8550 · Other Income	44,000.00	28,000.00
Total Other Income	44,000.00	28,000.00
Net Other Income	44,000.00	28,000.00
Net Income	-191,573.68	141,284.54

PHOTO-MONITORING



July 2019



November 2019



November 2020



December 2021



January 2019



November 2020

Photomonitoring images of the "Camilo" dryland forest restoration site at Pālehua on Gill 'Ewa Lands from 2019 to 2021.

December 2021

